

# Second Quarter 2024

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## Earnings Webcast

July 12, 2024



# About projections and forward-looking statements

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# Strong interannual growth across key metrics

## Q2 2024 HIGHLIGHTS

### Production <sup>(1)</sup>

**65.3** Mboe/d

+40% y-o-y  
+19% q-o-q

### Oil Production

**57.2** Mbbl/d

+46% y-o-y  
+21% q-o-q

### Revenues

**397** \$MM

+66% y-o-y

### Lifting Cost <sup>(2)</sup>

**4.5** \$/boe

(6)% y-o-y

### CAPEX <sup>(3)</sup>

**346** \$MM

+93% y-o-y

### Adj. EBITDA <sup>(4)</sup>

**288** \$MM

+90% y-o-y

### Adj. Net Income <sup>(5)</sup>

**72** \$MM

+25% y-o-y

### Adj. EPS <sup>(6)</sup>

**0.7** \$/sh

+22% y-o-y

### Free Cash Flow <sup>(7)</sup>

**8** \$MM

### Net Leverage Ratio <sup>(8)</sup>

**0.56x**

+4% y-o-y

(1) Includes natural gas liquids (NGL) and excludes flared gas, injected gas and gas consumed in operations

(2) Lifting cost includes production, transportation, treatment and field support services; excludes crude oil stock fluctuations, depreciation, depletion and amortization, royalties and others, selling expenses, exploration expenses, general and administrative expenses and Other non-cash costs related to the transfer of conventional assets

(3) Property, plant and equipment additions

(4) Adj. EBITDA = Profit for the year, net + Income tax (expense) / benefit + Financial income (expense), net + Depreciation, depletion and amortization + Transaction costs related to business combinations + Restructuring and reorganization expenses + Gain related to the transfer of conventional assets + Other non-cash costs related to the transfer of

conventional assets + Impairment (reversal) of long-lived assets

(5) Adjusted net income/loss = Profit for the year, net + Deferred income tax + Changes in fair value of warrants + Gain related to the transfer of conventional assets + Other non-cash costs related to the transfer of conventional assets + impairment (reversal) of long-lived assets

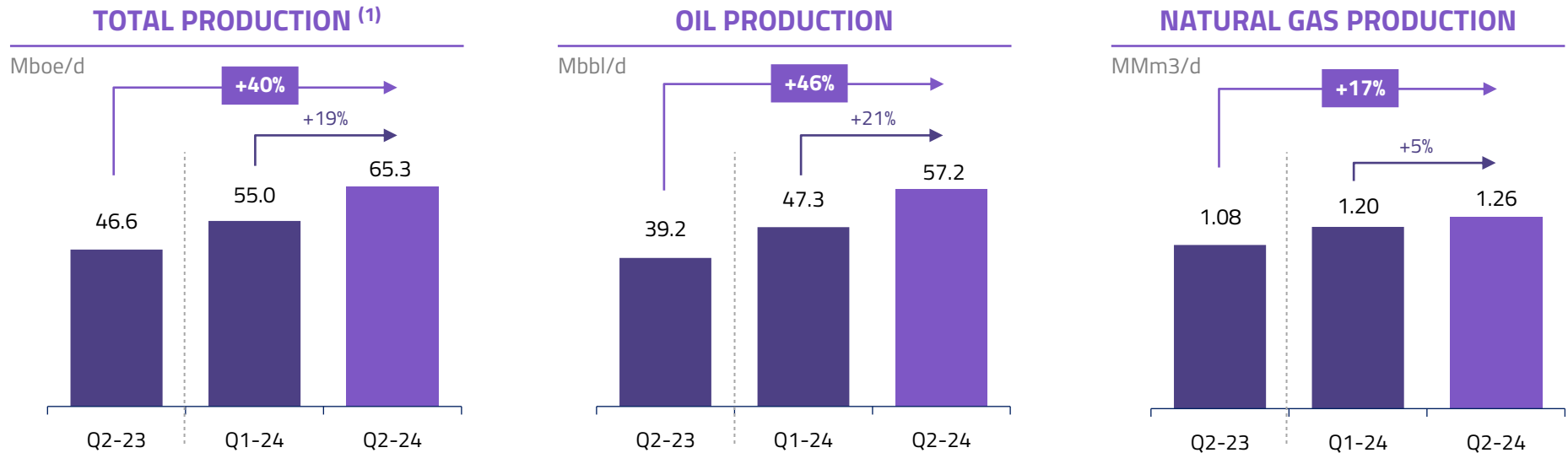
(6) Adj. EPS = Adj. Net Income divided by weighted average number of ordinary shares

(7) Free cash flow = Operating activities cash flow + Investing activities cash flow

(8) Net leverage ratio = LTM Adj. EBITDA / Net debt



# Double-digit production growth driven by solid performance in Vaca Muerta



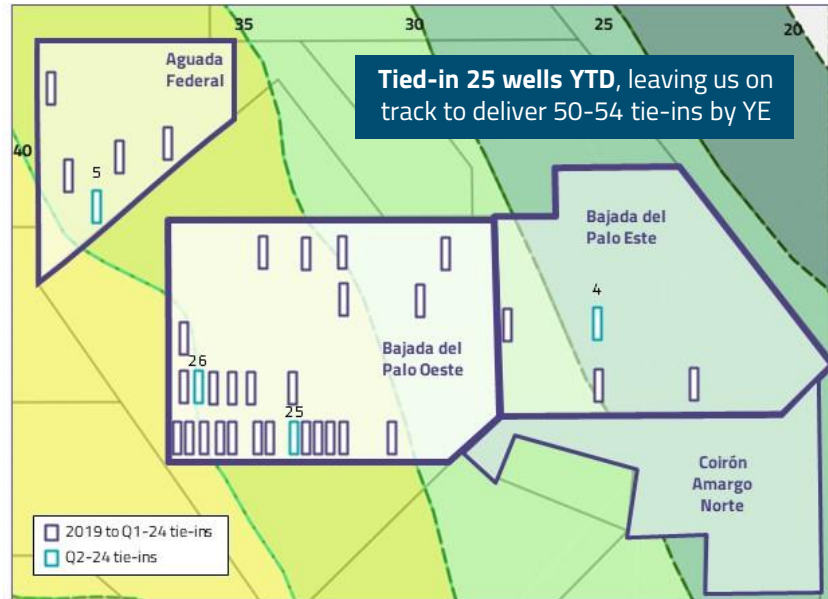
- Interannual production growth reflects strong performance of shale oil development and ramp-up in activity, having tied-in 48 new wells in LTM
- Recorded 19% sequential production growth, driven by tie-in of pads BPO-22 thru BPO-25, and BPE-4, between late Q1-24 and early Q2-24

**On track to reach 85 Mboe/d in Q4-24 and deliver on our annual 2024 guidance of 68-70 Mboe/d**

(1) Includes oil, gas and LPG production. LPG production in Q2 2024 totaled 139 boe/d, compared to 212 boe/d in Q1 2024 and 553 boe/d in Q2 2023

# Solid execution of development hub activity schedule

## DEVELOPMENT HUB Q2-24 PROGRESS

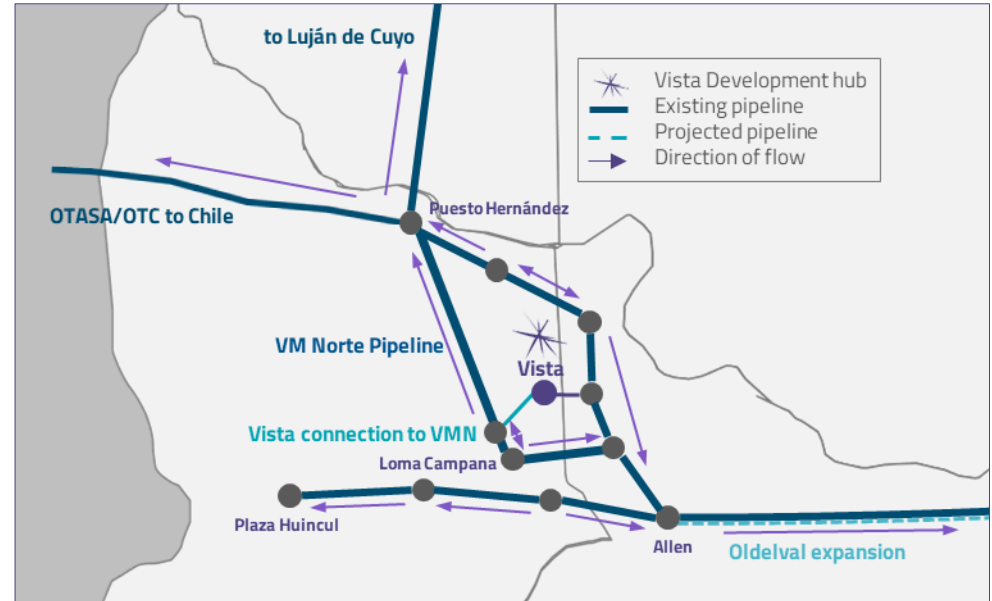


PAD NAME	NUMBER OF WELLS	TIE-IN
BPE-4	3	Mid April
BPO-25	4	Mid May
AF-5	3	Mid June
BPO-26	4	Late June

**2** Frac sets

Secured second frac set, adding flexibility to accelerate plan in 2025+

## TREATMENT AND TRANSPORTATION CAPACITY EXPANSION

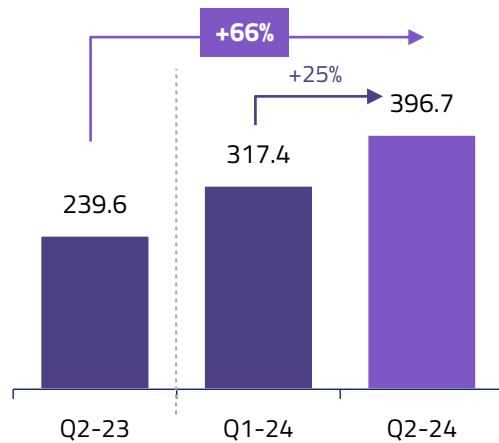


- Upgraded crude oil treatment capacity from 70 to 85 Mbbl/d
- Finalized works to connect Vista facilities and started pumping oil in Vaca Muerta Norte pipeline
- Expanding trucking capacity from 22 Mbbl/d to 37 Mbbl/d (Est. Q3-24)

# Oil production and prices drive solid revenue growth

## REVENUES (1)

\$MM

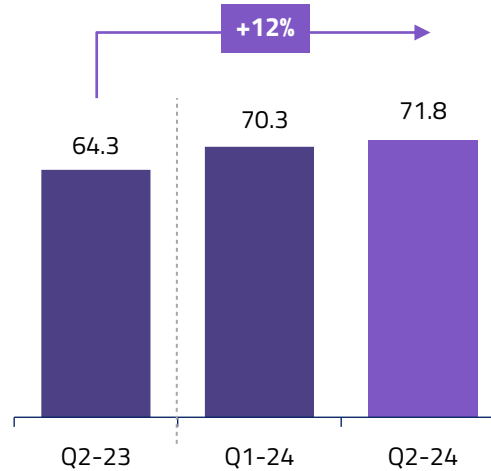


% of export in total revenues	49%	41%	40%
Oil exports (MMbbl)	1.6	1.6	1.9

- Strong increase y-o-y, driven by 46% boost in oil production and 12% improvement in realized oil prices

## AVERAGE CRUDE OIL PRICE

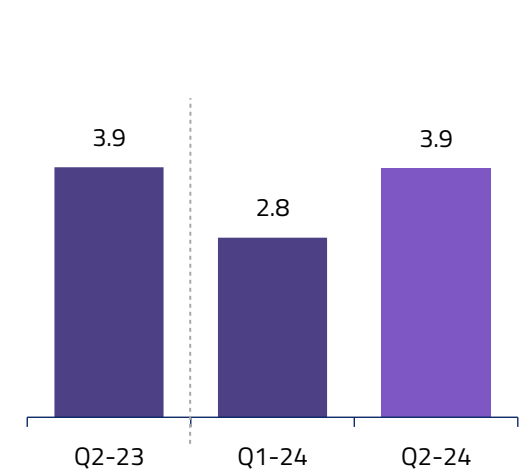
\$/bbl



- Realized oil prices of 73.7 \$/bbl in the domestic market (68.9 \$/bbl net of trucking) and 76.6 \$/bbl (2) in the export market
- 64% of oil sales volumes sold at export parity prices

## AVERAGE NATURAL GAS PRICE

\$/MMBtu

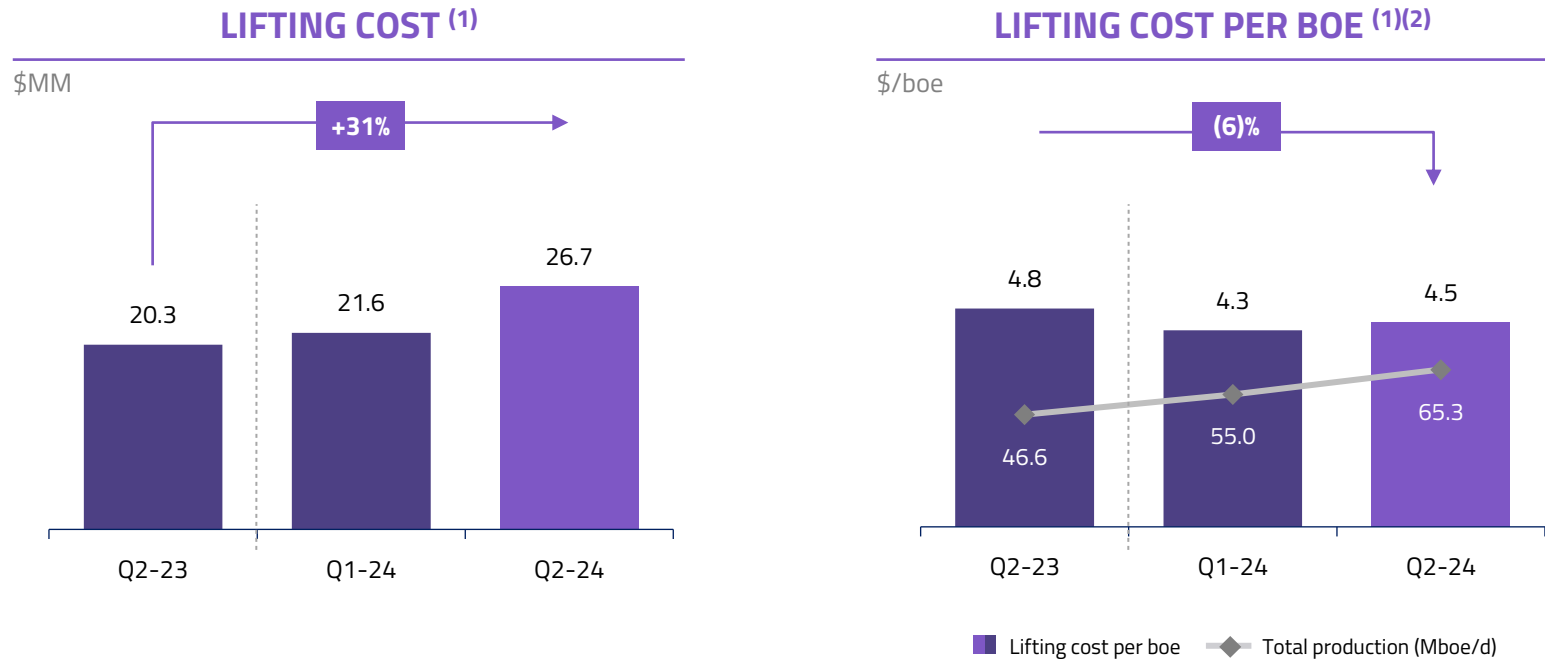


- Exported 14% of total gas volumes at 7.7 \$/MMBtu

(1) Revenues include export duties: 8.7 \$MM in Q2-23, 9.6 \$MM Q1-24 and 11.8 \$MM Q2-24

(2) Net of export tax. Export price before export tax was 82.8 \$/bbl in Q2-24

# Low cost, fully-focused shale oil producer

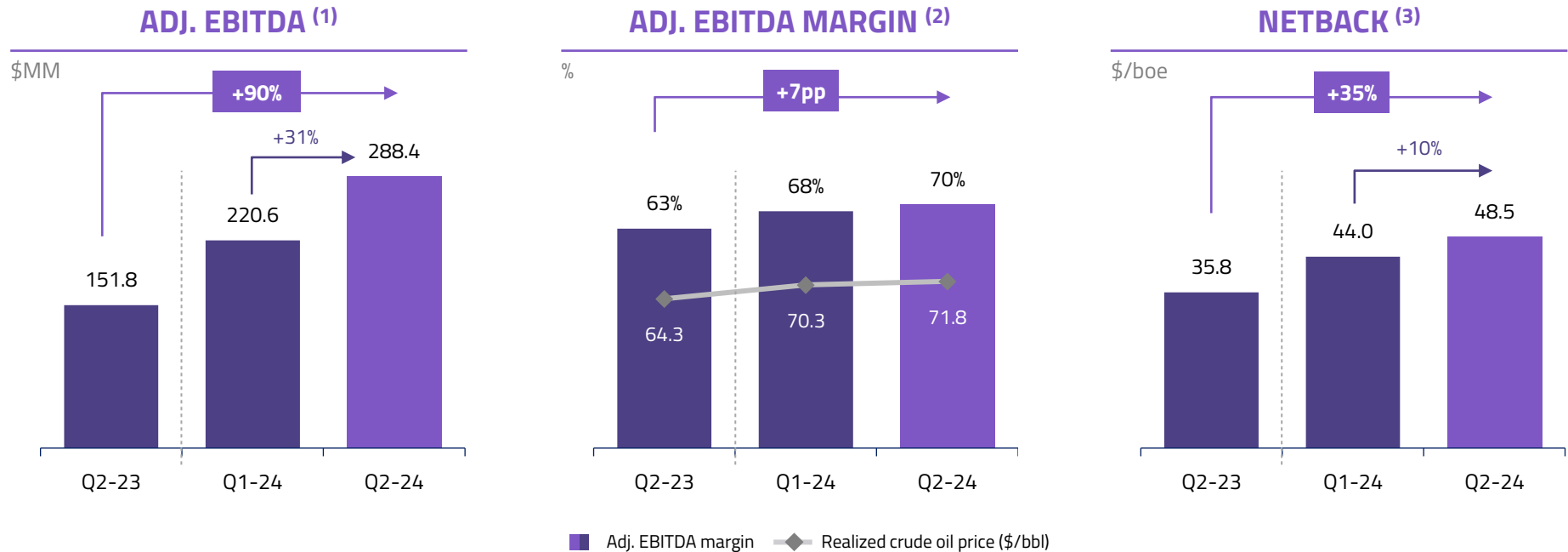


- Interannual increase driven by higher costs in gathering, processing, compression and power generation to accommodate current production and future growth
- Lifting cost per boe down 6% y-o-y, reflecting our low-cost operating model, now fully focused on shale oil
- On track to deliver on 4.5 \$/boe lifting cost guidance for 2024

(1) Lifting cost includes production, transportation, treatment and field support services; excludes crude oil stock fluctuations, depreciation, depletion and amortization, royalties and others, selling expenses, exploration expenses, general and administrative expenses and Other non-cash costs related to the transfer of conventional assets

(2) Lifting cost is shown as Operating costs in our Income Statement. Lifting cost per boe = Operating costs / Total production. Lifting cost for Q2-24 (4.5 \$/boe) = Operating costs (26.7 \$MM) / Total production (5.9 MMboe)

# Robust increase in Adj. EBITDA



- Interannual increase in Adj. EBITDA and margins driven by higher revenues and lower lifting cost per boe

(1) Adj. EBITDA = Profit for the year, net + Income tax (expense) / benefit + Financial income (expense), net + Depreciation, depletion and amortization + Transaction costs related to business combinations + Restructuring and reorganization expenses + Gain related to the transfer of conventional assets + Other non-cash costs related to the transfer of conventional assets + Impairment (reversal) of long-lived assets

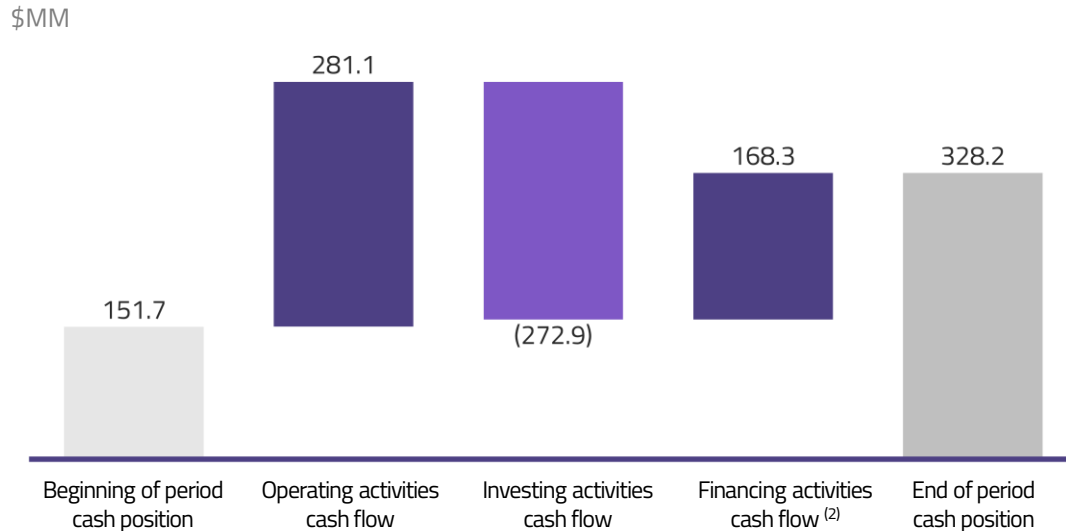
(2) Adj. EBITDA Margin = Adj. EBITDA / (Total Revenues + Gain from Exports Increase Program)

(3) Netback = Adj. EBITDA / Total production volumes



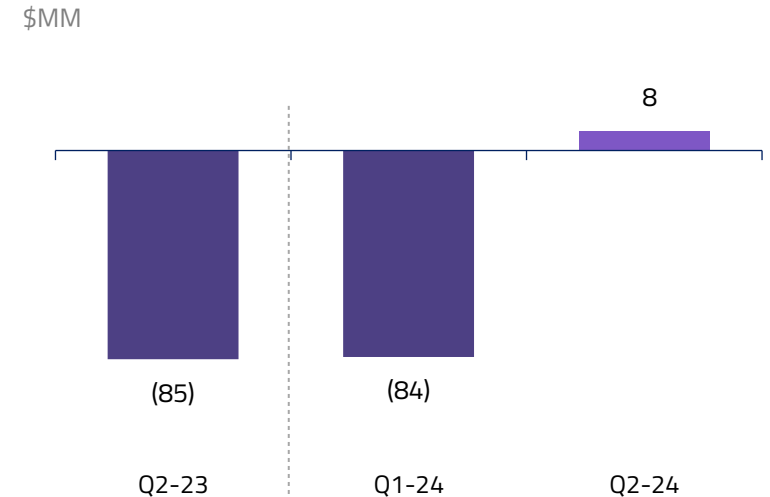
# FCF turned positive, even as we accelerated capex

## Q2 2024 CASH FLOW EVOLUTION <sup>(1)</sup>

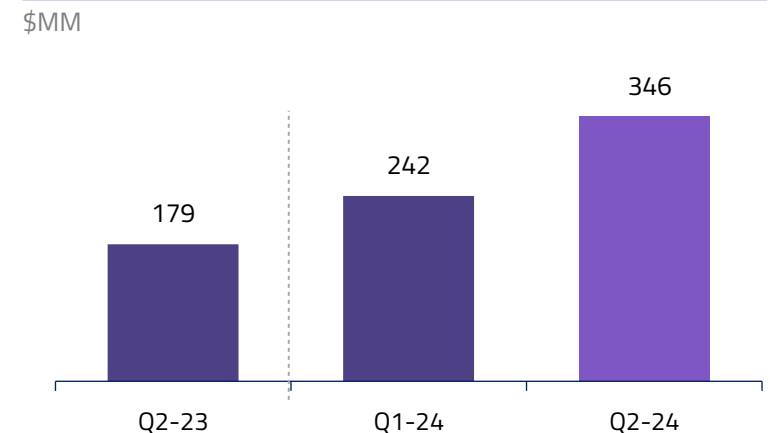


- Operating activities cash flow broadly in line with Adj. EBITDA, as advanced payments for midstream expansions of 36 \$MM were funded with a decrease in working capital of 33 \$MM
- Cash flow used in investing activities reflects accrued capex of 346 \$MM partially offset by a 74 \$MM decrease in capex-related working capital
- Cash flow from financing activities was mainly driven by proceeds from borrowings of 246 \$MM, partially offset by the repurchase of shares of 50 \$MM and repayment of borrowings of 12 \$MM
- Maintained low leverage ratio with NLR at 0.56x Adj. EBITDA

## FREE CASH FLOW <sup>(3)</sup>



## CAPEX <sup>(4)</sup>



(1) Cash is defined as Cash, bank balances and other short-term investments

(2) For the purpose of this graph, Cash flow from financing activities is the sum of: (i) Cash flow from financing activities for 162.5 \$MM; (ii) Effect of exposure to changes in the foreign currency rate and other financial results of cash and cash equivalents for 6.0 \$MM; and (iii) the variation in Government bonds for -0.2 \$MM

(3) Free cash flow = Operating activities cash flow + Investing activities cash flow

(4) Property, plant and equipment additions

# Closing remarks

**Robust production increase driven by acceleration of activity in shale oil development**

**LTM Adj. EBITDA surpassed 1 \$Bn, on the back of strong well productivity, solid pricing and cost efficiency**

**Secured second frac set, adding flexibility to potentially accelerate our plan in 2025**

**Upgraded crude oil treatment capacity and connected Vista facilities to Vaca Muerta Norte pipeline**

**On track to deliver on 2024 guidance**



Pictured above: gas lift installation in Aguada Federal block





**VISTA**  
ENERGY FOR TOMORROW

**THANKS!**

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Q&A