# INVESTOR PRESENTATION

**JULY 2024** 



## About projections and forward-looking statements

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This presentation includes "forward-looking statements" concerning the future. The words such as "proposes," "aims," "aspires," "believes," thinks," "forecasts," "anticipates," "intends," "should," "seeks," "estimates," "future" or similar expressions are included with the intention of identifying statements about the future. For the avoidance of doubt, any projection, guidance or similar estimation about the future or future results, performance or achievements is a forward-looking statement. Although the assumptions and estimates on which forward-looking statements are based on assumptions that are inherently subject to significant uncertainties and contingencies, many of which are beyond our control.

There will be differences between actual and projected results, and actual results may be materially greater or lower than those contained in the projections related to production results as well as costs estimations – including Vista's anticipated performance and guidance included in this presentation – are based on information as of the date of this presentation and reflect numerous assumptions including assumptions with respect to type curves for new well designs and certain frac spacing expectations, all of which are difficult to predict and many of which are beyond our control and remain subject to several risks and uncertainties. The inclusion of the projected financial information in this document should not be regarded as an indication that we or our management considered or consider the projections to be a reliable prediction of future events. We may or may not refer back to these projections in our future periodic reports filed or furnished under the Exchange Act or otherwise. These expectations and projections are subject to significant known and unknown risks and uncertainties which may cause our actual results, performance or achievements, or industry results, to be materially different from any expected or projected results, performance or achievements expressed or implied by such forward-looking statements. Many important factors could cause our actual results, performance or achievements to differ materially from those expressed or implied in our forward-looking statements, including, among other things: uncertainties relating to our ability to become net zero in 2026; future government concessions and exploration permits; adverse outcomes in litigation that may arise in the future; general political, economic, social, demographic and business conditions in Argentina, Mexico and in other countries in which we operate; the impact of political developments and uncertainties relating to political and economic conditions in Argentina, including the policies of the government in Argentina; significant economic or political developments in Mexico and the United States; uncertainties relating to future election results in Argentina and Mexico; changes in law, rules, regulations and interpretations and enforcements thereto applicable to the Argentine and Mexican energy sectors, including changes to the regulatory environment in which we operate and changes to programs established to promote investments in the energy industry; any unexpected increases in financing costs or an inability to obtain financing and/or additional capital pursuant to attractive terms; any changes in the capital markets in general that may affect the policies or attitude in Argentina and/or Mexico, and/or Argentine and Mexican companies with respect to financings extended to or investments made in Argentina and Mexico or Argentine and Mexican companies; fines or other penalties and claims by the authorities and/or customers; any future restrictions on the ability to exchange Mexican or Argentine Pesos into foreign currencies or to transfer funds abroad; the revocation or amendment of our respective concession agreements by the granting authority; our ability to implement our capital expenditures plans or business strategy, including our ability to obtain financing when necessary and on reasonable terms; government intervention, including measures that result in changes to the Argentine and Mexican, labor markets, exchange markets or tax systems; continued and/or higher rates of inflation and fluctuations in exchange rates, including the devaluation of the Mexican Peso or Argentine Peso: any force majeure events, or fluctuations or reductions in the value of Argentine public debt: changes to the demand for energy; uncertainties relating to the effects of the COVID-19 outbreak and its different variants; the effects of a pandemic or epidemic and any subsequent mandatory regulatory restrictions or containment measures; environmental, health and safety regulations and industry standards that are becoming more stringent; energy markets, including the timing and extent of changes and volatility in commodity prices, and the impact of any protracted or material reduction in oil prices from historical averages; changes in the regulation of the energy and oil and gas sector in Argentina and Mexico, and throughout Latin America; our relationship with our employees and our ability to retain key members of our senior management and key technical employees; the ability of our directors and officers to identify an adequate number of potential acquisition opportunities; our expectations with respect to the performance of our recently acquired businesses; our expectations for future production, costs and crude oil prices used in our projections; uncertainties inherent in making estimates of our oil and gas reserves, including recently discovered oil and gas reserves; increased market competition in the energy sectors in Argentina and Mexico; and potential changes in regulation and free trade agreements as a result of U.S., Mexican or other Latin American political conditions. Further information concerning risks and uncertainties associated with these forward-looking statements and Vista's business can be found in Vista's public disclosures filed on EDGAR (www.sec.gov) or at the web page of the Mexican Stock Exchange (www.bmv.com.mx).

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## Vista key value drivers

#### DEEP, READY-TO-DRILL, SHORT-CYCLE WELL INVENTORY

- Up to 1,150 locations under development in Vaca Muerta, including 124 wells already drilled
- Productivity of shale oil wells among best-in-basin
- 318.5 MMboe of proved reserves (85% oil) at YE 2023
- Crude oil treatment capacity of 85 Mbbl/d in our development hub plant

#### PEER-LEADING OPERATING PERFORMANCE

- Q2-24 total production was 65.3 Mboe/d
- Exported 38% of oil sales volumes during Q2-24, with 64% of total volumes sold at export parity
- 4.5 \$/boe lifting cost in Q2-24, down 68% since 2018 (1)
- Flat and agile organization, led by an experienced oil & gas management team

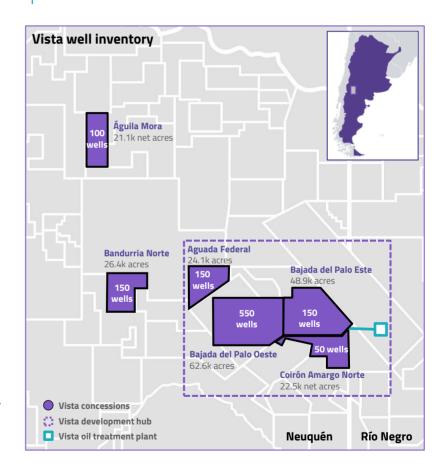
#### **ROBUST BALANCE SHEET & FINANCIAL PERFORMANCE**

- Sound balance sheet with 328.2 \$MM in cash, and a net leverage ratio of 0.56x, as of Q2-24
- Adj. EBITDA was 288 \$MM in Q2-24, resulting in an Adj. EBITDA margin of 70% at 71.8 \$/bbl realized oil price (2)

#### SUSTAINABILITY FOCUSED CULTURE

 Aspiring to become net zero in 2026 (3) by combining strong reduction of operational carbon footprint with own portfolio of Nature Based Solutions to remove remaining emissions

## FULLY FOCUSED SHALE OIL COMPANY, WITH +200K ACRES IN THE CORE OF VACA MUERTA



- (1) Lifting cost includes production, transportation, treatment and field support services; excludes crude oil stock fluctuations, depreciation, depletion and amortization, royalties and others, selling expenses, exploration expenses, general and administrative expenses and Other non-cash costs related to the transfer of conventional assets
- 2) Adj. EBITDA = Profit for the year, net + Income tax (expense) / benefit + Financial income (expense), net + Depreciation, depletion and amortization + Transaction costs related to business combinations + Restructuring and reorganization expenses + Gain related to the transfer of conventional assets + Other non-cash costs related to the transfer of conventional assets + Impairment (reversal) of long-lived assets. Adj. EBITDA Margin = Adj. EBITDA / (Total Revenues + Gain from Export Increase Program)
- (3) Scope 1 & 2 GHG emissions

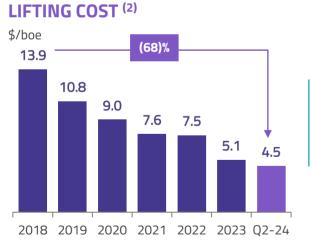


## Vista highlights

#### **PRODUCTION** Mhoe/d ~2.7x 65.3 48.6 51.1 Strong production growth driven by 38.8 shale oil projects in 26.6 24.5 our developlemt hub 28% Production Oil export volumes (%) 2018 2019 2020 2021 2022 2023 02-24



Reserves replacement ratio of 458% in 2023. with a total of 297 booked locations at YF-23 (1)



Reduction driven by focus on shale operations, production growth and additional efficiencies



318.5

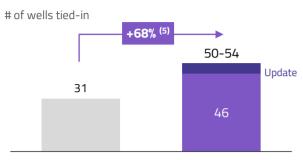
Note: Q1 2018 actuals for production, lifting cost and Adj. EBITDA include pro forma results aggregating production and costs from assets acquired on April 4, 2018

- 105 locations booked as Proved developed and 192 locations booked as Proved undeveloped
- Lifting cost includes production, transportation, treatment and field support services; excludes crude oil stock fluctuations, depreciation, depletion and amortization, royalties and others, selling expenses, exploration expenses, general and administrative expenses and Other non-cash costs related to the transfer of conventional assets
- Adj. EBITDA = Profit for the year, net + Income tax (expense) / benefit + Financial income (expense), net + Depreciation, depletion and amortization + Transaction costs related to business combinations + Restructuring and reorganization expenses + Gain related to the transfer of conventional assets + Other non-cash costs related to the transfer of conventional assets + Impairment (reversal) of long-lived assets. Adj. EBITDA Margin = Adj. EBITDA / (Total Revenues + Gain from Energy Dollar net of related costs)



## **Updated 2024 guidance (1)**

#### **ACTIVITY**



- Activity focused in BPO, BPE, and AF
- Updated activity guidance, driven by third dedicated rig, which is forecast to add 4 to 8 tie-ins during Q4-24

2024F

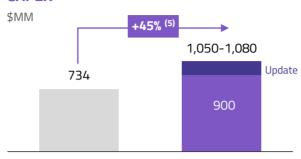
#### LIFTING COST (3)

2023A



Mainly driven by production growth

#### CAPEX (2)

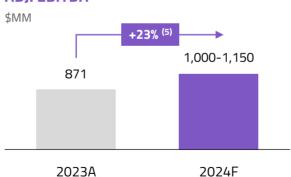


2023A

2024F

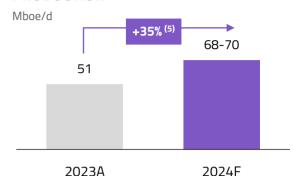
- Driven by higher D&C activity and upfront investments in facilities and midstream for future growth
- Updated capex guidance reflects 8 additional wells tied-in, plus facilities

#### ADI. EBITDA (4)



 Based on our 68-70 Mboe/d production and 65-70 \$/bbl avg. realized oil price. In 2023 avg. realized oil price was 66.7 \$/bbl

#### **PRODUCTION**



- Forecasting solid y-o-y growth every quarter
- We forecast 85 Mboe/d total production in Q4-24 driven by additional tie-ins

WE PLAN TO CONTINUE
IMPLEMENTING PROJECTS
TO REDUCE OUR GHG
EMISSIONS INTENSITY
DURING 2024 (6)

(6) Scope 1 & 2 GHG emissions



<sup>1)</sup> See "About projections and forward-looking statements" on slide 2

<sup>(2)</sup> Does not include upfront capacity payments to Oldelval or OTE expansion projects

<sup>(3)</sup> Lifting cost includes production, transportation, treatment and field support services; excludes crude oil stock fluctuations, depreciation, depletion and amortization, royalties and others, selling expenses, exploration expenses, general and administrative expenses and Other non-cash costs related to the transfer of conventional assets

Adj. EBITDA = Profit for the year, net + Income tax (expense) / benefit + Financial income (expense), net + Depreciation, depletion and amortization + Transaction costs related to business combinations + Restructuring and reorganization expenses + Gain related to the transfer of conventional assets + Other non-cash costs related to the transfer of conventional assets + Impairment (reversal) of long-lived assets Percentage increase calculated with the midpoint of the guidance range

## Shifting gears to propel sustainable value creation

## **RAISING 2026 TARGETS (1)**

## PRODUCTION Mboe/d

25%

Previous New

**Doubling total production** between 2023 and 2026

ADJ. EBITDA (2)

1.1 +55% 1.7

Previous New

Doubling Adj. EBITDA

between 2023 and 2026, at a realized oil price of 65\$/bbl (4) **CASH AVAILABLE (3)** 

\$Bn, cumulative 2022-2026

- + acreage
- + D&C capex
- + infrastructure

 $1.0 \longrightarrow 1.0$ 

Previous New

Maintaining cash available,

even after funding additional acreage, higher capex and infrastructure upfront payments **GHGE INTENSITY** (4)

kgCO2e/boe

-22%

→ 7

Previous

New

Reinforcing our ambition to become

Net Zero by 2026 (5)

New targets significantly raise the bar with respect to the previous targets set in our 2021 Investor Day



<sup>1) &</sup>quot;Previous" targets refer to targets set in our strategic plan disclosed during our 2021 Investor Day. "New" or "updated" targets refer to targets set in our updated strategic plan disclosed during our 2023 Investor Day

<sup>2)</sup> Adj. EBITDA = Profit for the year, net + Income tax (expense) / benefit + Financial income (expense), net + Depreciation, depletion and amortization + Transaction costs related to business combinations + Restructuring and reorganization expenses + Gain related to the transfer of conventional assets + Other non-cash costs related to the transfer of conventional assets.

Cash available = Opening cash balance + cash flow from operating activities – capital expenditures – cash in/(from) acquisitions & divestitures – minimum cash

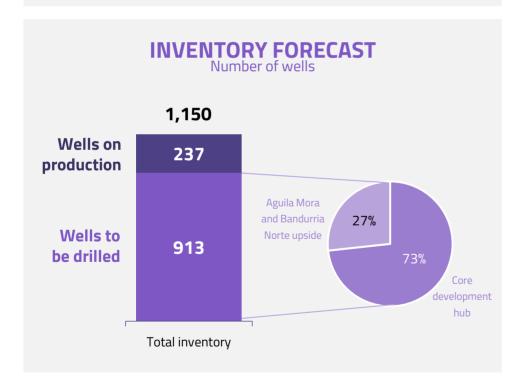
<sup>(4) 65\$/</sup>bbl flat in real terms of Jan-24

<sup>(5)</sup> Scope 1 and 2 GHG emissions

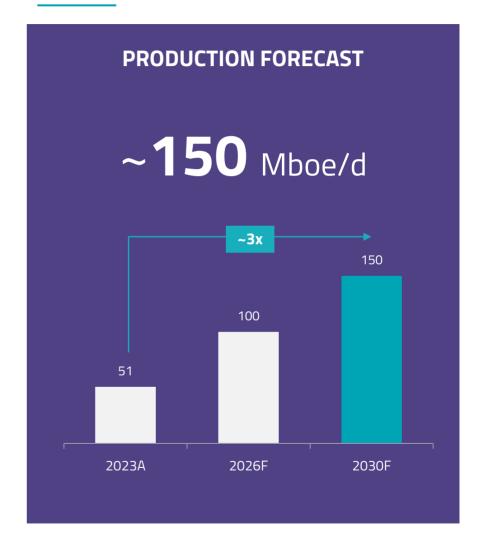
## Vista in 2026

ANNUAL CASH GENERATION FORECAST (1)

~500 \$MM



## Our 2030 vision



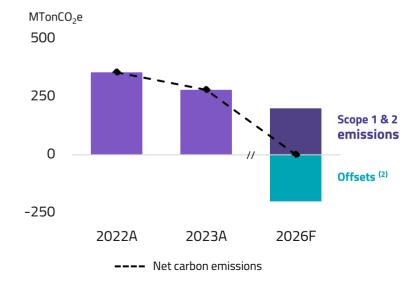


## Near-term roadmap to our net zero ambition

## We aspire to become net zero in 2026 (1)

- Our priority is to continue reducing our operational carbon footprint by implementing technologies currently available to us
- We have reduced scope 1 and 2 emissions intensity from 39.4 kgCO2e/boe in 2020 to 15.6 kgCO2e/boe in 2023
- Set up Aike, our Nature Based Solutions (NBS) venture, which designs, manages and executes carbon capture projects, staffed with leading local experts, to offset our remaining carbon emissions
- Aike is currently executing 9 NBS projects for Vista in Argentina, spanning over 26,000 ha, across 4 provinces

### **PATH TO NET ZERO AMBITION**





## Assets



## Vista portfolio summary

#### **MEXICO ASSETS**

Basin (1)		Concessions	W.I. (%)	2023 1P Net Reserves (MMboe)	Q2 2024 production (Mboe/d)	Operator
Mac.	CS-01		100%	10.1	0.6	Yes
	Total			10.1	0.6	

#### **ARGENTINA ASSETS**

Basin (1)	Concessions	W.I. (%)	2023 1P Net Reserves (MMboe)	Q2 2024 production (Mboe/d)	Operator
	Bajada del Palo Este (conv.)	100%	2.0	0.2	Yes
	Bajada del Palo Este (shale)	100%	38.1	5.8	Yes
ø	Bajada del Palo Oeste (conv.)	100%	2.0	0.6	Yes
Neuquina	Bajada del Palo Oeste (shale)	100%	219.8	50.2	Yes
end	Coirón Amargo Norte	84.6%	0.3	0.1	Yes
2	Águila Mora	90%	1.3	1.0	Yes
	Aguada Federal	100%	39.3	2.8	Yes
	Bandurria Norte	100%	-	-	Yes
(2)	Entre Lomas <sup>(3)</sup>	-	2.9	2.1	No
ina ed (	Agua Amarga <sup>(4)</sup>	-	0.3	0.2	No
Neuquina ansferred	25 de Mayo Medanito	-	1.0	8.0	No
Neuquina Transferred	Jaguel de los Machos	-	0.8	0.9	No
F	Subtotal	-	5.0	4.0	No
NO	Acambuco	1.5%	0.6	0.1	No
	Total		308.4	64.7	



<sup>(1)</sup> Basins: Mac. = Macuspana; NO = Noroeste

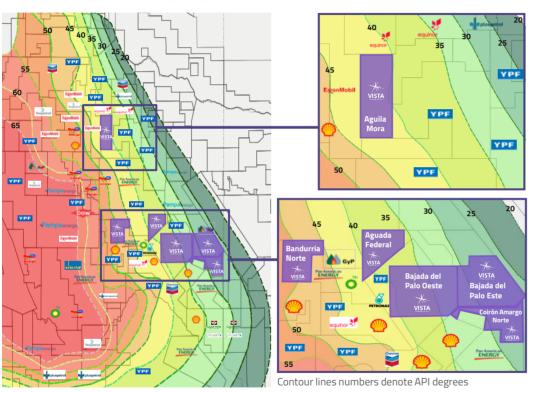
<sup>(2)</sup> Production from assets transferred to Aconcagua, effective on March 1st, 2023. After such date Vista remains entitled to 40% of crude oil and natural gas production and reserves, and 100% of LPG and condensates production and reserves, of the transferred assets

<sup>3)</sup> Includes Entre Lomas Neuquén and Entre Lomas Río Negro

Includes Jarilla Quemada and Charco del Palenque

## Vaca Muerta acreage

#### **VISTA BLOCKS IN VACA MUERTA**



	NET ACRES	LICENSE TERM	WELL INVENTORY	TIED-IN WELLS	OPERATOR
Bajada del Palo Oeste	62,641	2053	550	102	Vista
Aguada Federal	24,058	2050	150	13	Vista
Bajada del Palo Este	48,853	2053	150	7	Vista
Coirón Amargo Norte	22,508	2037	50	-	Vista
Development hub total	158,060		900	122	
Águila Mora	21,128	2054	100	2	Vista
Bandurria Norte	26,404	2050	150	-	Vista
Pilot / Delineation areas total	47,532		250	2	
TOTAL	205,592		1,150	124	

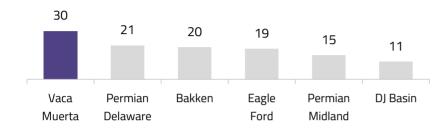
124 wells tied-in in Vaca Muerta, with significant growth upside underpinned by our 1,150 well inventory



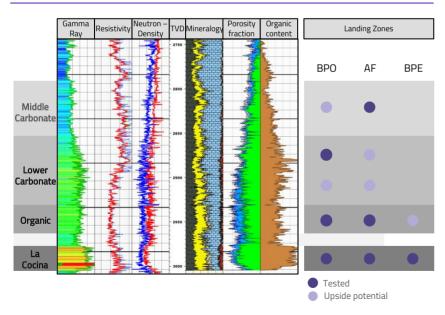
## Vaca Muerta development hub

#### **BEST-IN-CLASS AVERAGE WELL PRODUCTIVITY (1)**

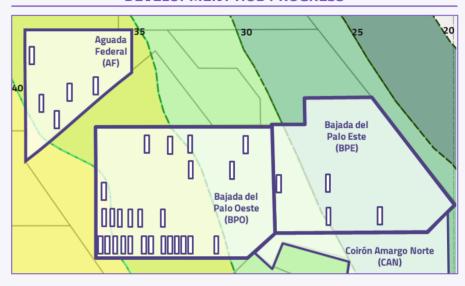
First 365 days cumulative production, Mbbl per 1,000 feet of lateral



#### STACKED PAY POTENTIAL ACROSS MULTIPLE ZONES



#### **DEVELOPMENT HUB PROGRESS**



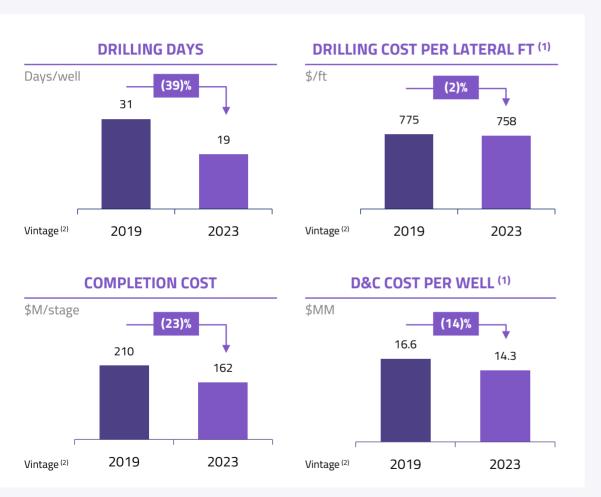
- Solid performance to date in Bajada del Palo Oeste, with 102 wells tied-in and producing on average 7% above our type curve (2)(3)
- De-risked Bajada del Palo Este by drilling and completing 7 wells in 4 pads BPF-1 to BPF-4
- Completed and tied-in 13 wells in Aguada Federal. Completed the construction of pipeline connecting to BPO
- Facilities in place with capacity to process up to ~85 Mbbl/d of crude oil
- Joint-venture with Trafigura for the development of 10 pads of 4 wells in Bajada del Palo Oeste. Vista holds 80% WI in first 7 pads and 75% in last 3 pads
- Contracted a third high-spec drilling rig and secured a second frac set, adding flexibility to accelerate plan in 2025+

- 1) Includes only horizontal oil wells put on production in 2021-2022. Source: Rystad Energy ShaleWellCube
- Compares BPO type curve to average production for the first 94 wells in BPO after 90 days
- (3) Normalized to a standard well design of 2,800 meters lateral length and 47 frac stages well



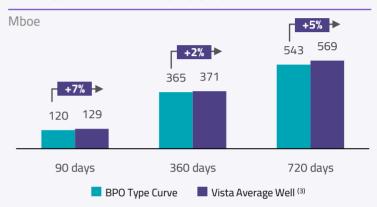
## Bajada del Palo Oeste robust D&C performance and well productivity

#### **EVOLUTION OF D&C METRICS**



#### **EVOLUTION OF PRODUCTION**





#### **BPO TYPE CURVE**

	Oil	Gas	Total
EUR (Mboe)	1,345	175	1,520
Peak IP-30 (boe/d)	1,556	195	1,751
180-day cumulative (Mboe)	198	25	224
360-day cumulative (Mboe)	324	41	365



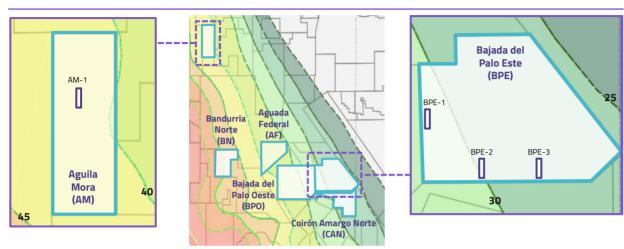
<sup>(1)</sup> Normalized to a standard well design of 2,800 meters lateral length and 47 frac stages well

<sup>2) 2019</sup> includes pads BPO-1 and BPO-2, 2023 includes pads BPO-11 to BPO-15

<sup>(3)</sup> Normalized average cumulative production of wells in pads BPO-1 to BPO-24 for 90 days, pads BPO-1 to BPO-16 for 360 days and pads BPO-1 to BPO-11 for 720 days

## Successful pilots extend ready-to-drill inventory to up to 1,150 wells

#### **PILOT RESULTS**



#### **AGUILA MORA - PILOT**

- Tied-in 2-well pad AM-1 in early May, landed 1 well in La Cocina and 1 well in Middle Carbonate
- Pad cumulative production performed 16% above BPO type curve after 180 days (2)
- Based on successful results, we added up to 100 ready-to-drill wells to our inventory

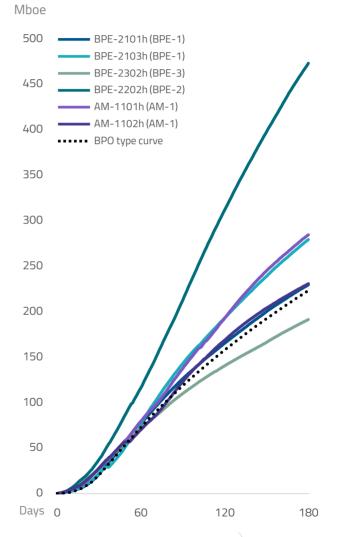
#### BAIADA DEL PALO ESTE - PILOT

- 2-well pad BPE-1 average cumulative production performed 30% above BPO type curve after 360 days (2)
- Well BPE-2202h in pad BPE-2 cumulative production performed 112% above BPO type curve after 180 days (2)
- Well BPE-2302h in pad BPE-3 cumulative production performed 14% below BPO type curve after 180 days (2)
- Robust performance in BPE-2202h reconfirmed 150 wells in ready-to-drill inventory from 1 landing zone

#### COIRÓN AMARGO NORTE

Based on successful results in BPE, we added up to 50 ready-to-drill wells to our inventory

#### **WELL PERFORMANCE**

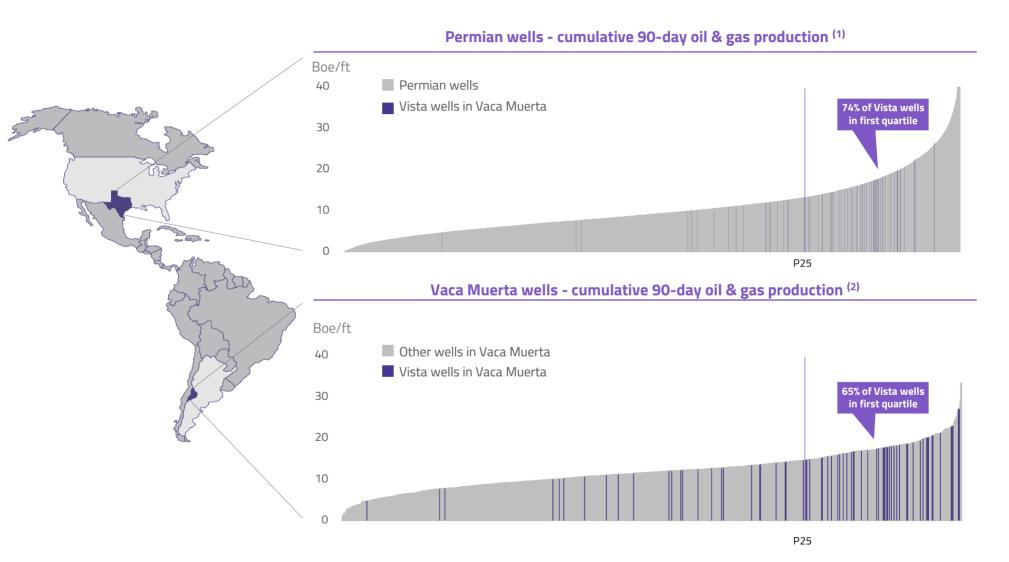




<sup>(1)</sup> AM-1 is a 2-well pad, and BPE-2 and BPE-3 are single-well pads

<sup>(2)</sup> Normalized to a standard well design of 2,800 meters lateral length and 47 frac stages per well

## Top productivity compared to both Permian and Vaca Muerta wells

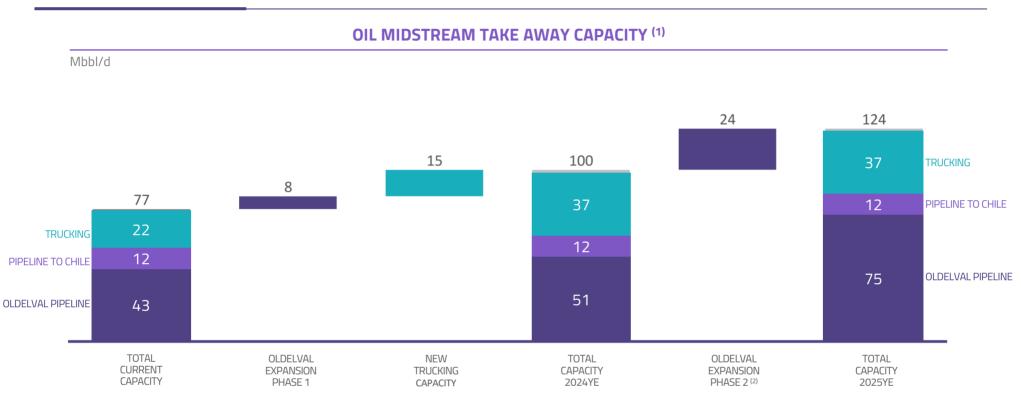




<sup>(2)</sup> Includes a total of 614 Vaca Muerta wells and first 69 Vista wells. Horizontal oil wells since 2012 (>70% oil content). Source: Rystad Energy



## Secured midstream capacity to deliver on 2026 production targets (1)



- Participating with 8% WI in Vaca Muerta Norte pipeline, will increase export capacity to Chile to up to 12.5 Mbbl/d
- Awarded 31.5 Mbbl/d incremental pipeline capacity in Oldelval expansion
- Awarded 37.4 Mbbl/d of throughput capacity in OTE port facilities expansion

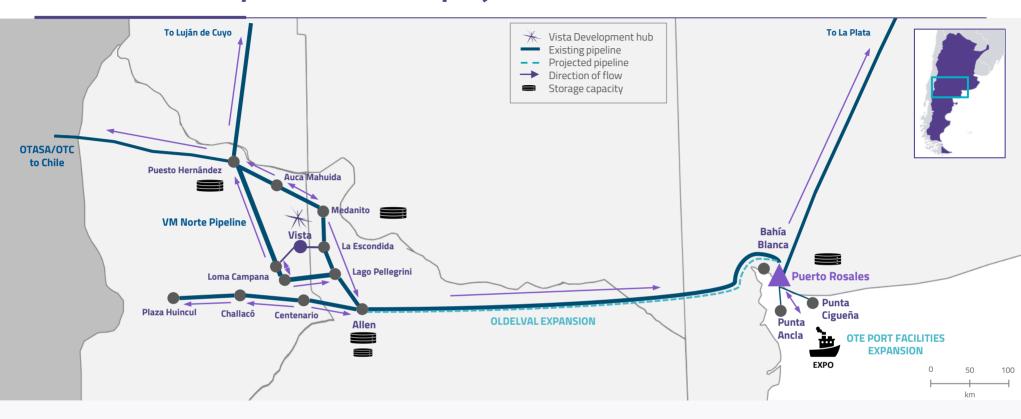
Forecasted total oil midstream capacity of 124 Mbbl/d by YE 2025



<sup>(1)</sup> Based on contracts signed by Vista and data provided by project operators. Actual delivery dates and capacity might change subject to execution

<sup>(2)</sup> Includes 9 Mbbl/d corresponding to friction-reducing agents in use as of May-24

## Vaca Muerta key oil midstream projects (1)



- Oldelval current pipeline capacity is ~285 Mbbl/d, and is expected to increase to ~540 Mbbl/d after expansion project
- OTE port current export capacity is ~130 Mbbl/d, and is expected to increase to ~430 Mbbl/d after expansion project
- Vaca Muerta Norte pipeline expected capacity is ~157 Mbbl/d
- OTASA/OTC pipeline current pipeline capacity is ~110 Mbbl/d



## Financials



## Reinforcing our total shareholder return strategy

## **MILESTONES MET SINCE 2021 INVESTOR DAY**

### Growth

- ✓ Overdelivered on operational and financial targets
- Contracted trunk pipeline and export terminal evacuation capacity

### Decarbonization

- Reduced operational GHG emission intensity by 63% (1)
- ✓ Launched NBS venture

## **Deleveraging**

- Extended maturity profile and reduced cost of debt
- ✓ Significantly reduced cross-border debt

## Strategic flexibility

- ✓ Acquired Aguada Federal and Bandurria Norte
- ✓ Executed 79 \$MM of share buybacks

### **CAPITAL ALLOCATION PRIORITIES**

High-return and short-cycle projects to generate profitable growth driven by the export market

Operational decarbonization and NBS projects to pursue our net zero ambition

Gross leverage ratio reduction

Efficiently use net cash generation according to changing market dynamics

**MORE** Growth

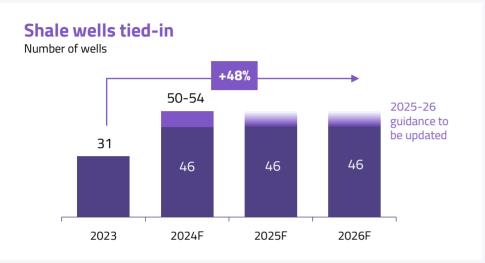
MORE
Decarbonization

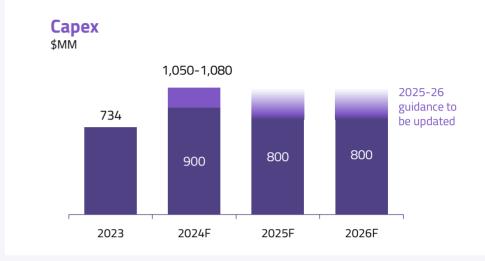
**MORE**Deleveraging

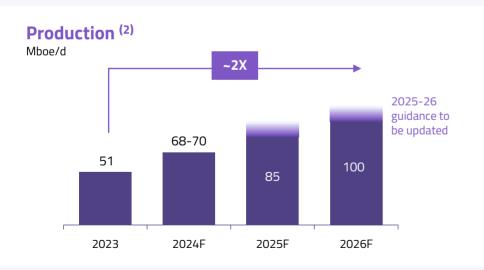
MAINTAIN Flexibility

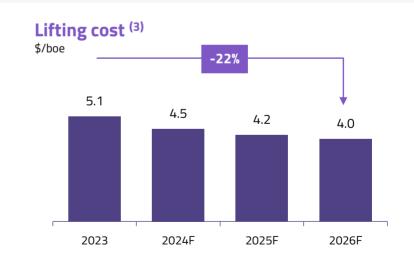


## Target to double production with further efficiency gains









<sup>3)</sup> Lifting cost includes production, transportation, treatment and field support services; excludes crude oil stock fluctuations, depreciation, depletion and amortization, royalties and others, selling expenses, exploration expenses, general and administrative expenses and Other non-cash costs related to the transfer of conventional assets



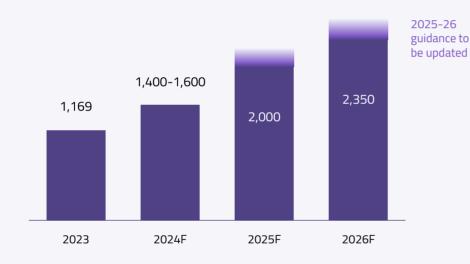
<sup>(1)</sup> Facilities capex includes investment in gathering and transportation, gas separation, treatment and compression, oil and water treatment, power grids, and other.

<sup>(2)</sup> Excludes the impact of the updated capex guidance for 2024

## **Accelerating export-driven revenue growth**

### Total revenues (1) (2)

\$MM

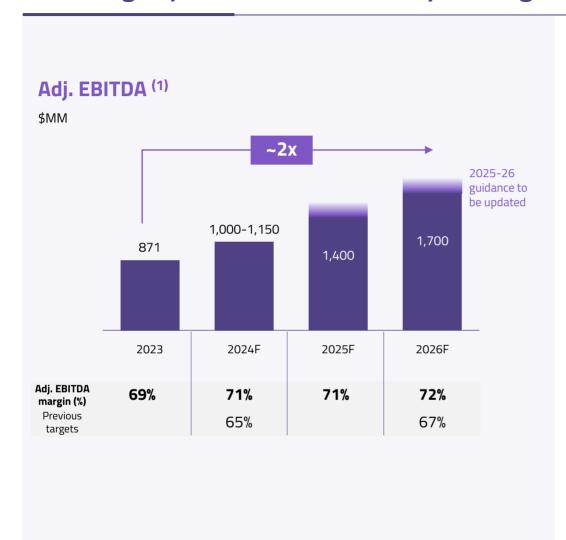


## +60% oil export volumes in 2026

Vista crude oil export volumes are projected to increase as Vaca Muerta production is expected to continue outpacing the growth of domestic demand

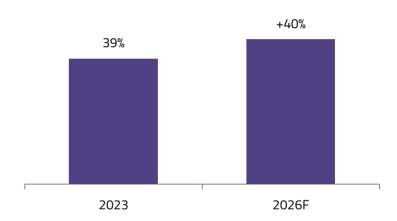


## Doubling Adj. EBITDA with industry-leading returns



#### ROACE (2)

%



We target to maintain gross leverage ratio at 0.4x for 2026 (3)

Note: Excludes the impact of the updated capex guidance for 2024

<sup>(2)</sup> ROACE = (Adj. EBITDA + Depreciation, depletion and amortization + Gain related to the transfer of conventional assets + Other non-cash costs related to the transfer of conventional assets ) / (Average total debt + Average total shareholders' equity). Total Debt = Current Borrowings + Non-current Borrowings + Current Lease liabilities + Non-current Lease liabilities



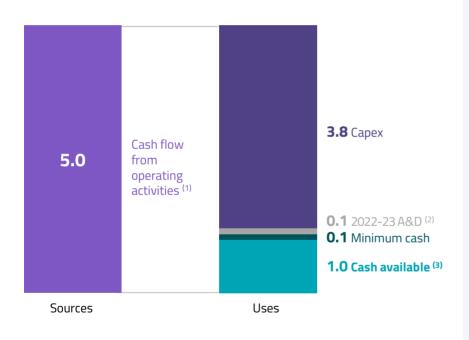


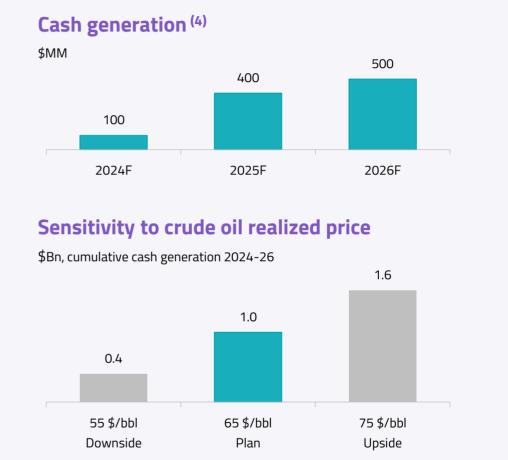
Adj. EBITDA = Profit for the year, net + Income tax (expense) / benefit + Financial income (expense), net + Depreciation, depletion and amortization + Transaction costs related to business combinations + Restructuring and reorganization expenses + Gain related to the transfer of conventional assets + Other non-cash costs related to the transfer of conventional assets + Impairment (reversal) of long-lived assets. Adj. EBITDA Margin = Adj. EBITDA / (Total Revenues + Gain from Export Increase Program)

## Robust cash generation expected to deliver superior total shareholder returns

## Uses of cash flow from operating activities

\$Bn, cumulative 2022-26





Note: Excludes the impact of the updated capex guidance for 2024



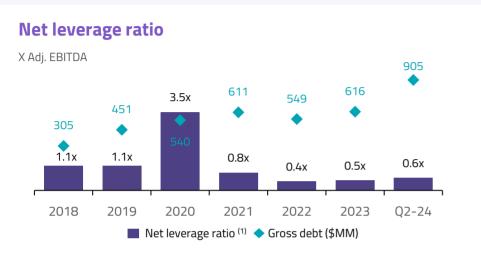
<sup>(1)</sup> Cash flow from operating activities = Adjusted EBITDA – income tax, VAT and interest payments + changes in working capital (includes midstream prepaid expenses of 148 \$MM in Oldelval and OTE expansion projects) and other adjustments. Note: 5.0 \$Bn shown above include 0.3 \$Bn of opening cash balance

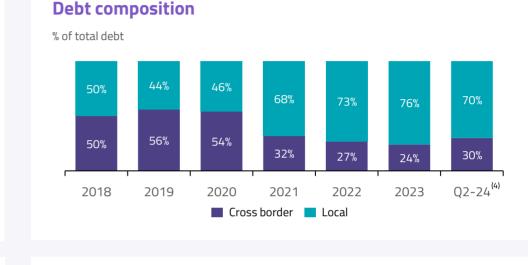
<sup>(2)</sup> Acquisition of Aguada Federal & Bandurria Norte, transfer of conventional assets

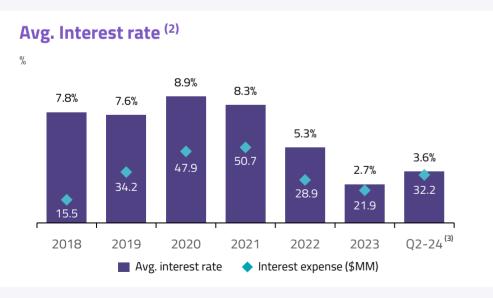
<sup>(3)</sup> Cash available = opening cash balance + cumulative cash generation - minimum cash

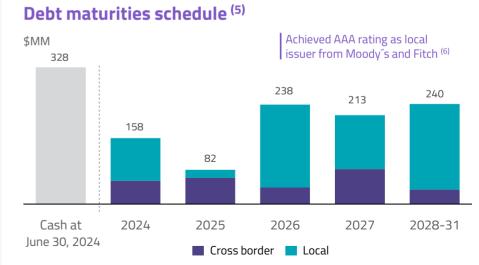
Cash generation = cash flow from operating activities – capital expenditures – cash in/from acquisitions & divestitures. Excludes the impact of the updated capex guidance for 2024

## Solid financial position leaves us well-poised for further investments









<sup>(6)</sup> Rating corresponds to Vista Energy Argentina S.A.U. for the Argentine market: AAA(arg) rating from FixScr (affiliate of Fitch Ratings), and AAA.ar rating from Moody's Local



<sup>(1)</sup> Net leverage ratio = Net debt / LTM Adjusted EBITDA

<sup>2)</sup> Includes dollar denominated and dollar linked debt only

<sup>(3)</sup> Annualized interest expenses of 1H-24

<sup>(4)</sup> Includes 53.2 \$MM issued on July 8, 2024

<sup>(5)</sup> Local debt includes debt to be settled in ARS pesos and Cross border includes debt to be settled in US dollars. Does not include accrued interests. Includes 53.2 \$MM issued on July 8, 2024

## Environmental, Social & Governance



## Developing our business in a sustainable way

- Board oversight of ESG strategy, with Corporate Practices Committee responsible for evaluating the ESG-related programs, policies and procedures. Committee includes two subject matter experts
- Laid out a comprehensive plan to fulfill our Net Zero aspiration in scope 1 and 2 greenhouse gas (GHG) emissions in 2026, by combining the execution of projects to reduce our operational footprint with the deployment of Nature Based Solutions projects aimed at removing residual emissions
- Safety is bedrock of organization; operating with the highest oil & gas industry standards in accordance with IOGP and IPIECA
- Signatory to the Ten Principles of the United Nations Global
   Compact on human rights, labor, environment and anti-corruption
- Sustainability Report aligned with Global Reporting Initiative (GRI) as
  the primary disclosure for comprehensive coverage of ESG factors,
  Sustainability Accounting Standards Board (SASB) for industryspecific ESG topics most relevant to financial performance and longterm value creation, and Task Force on Climate-Related Financial
  Disclosures (TCFD) for risk management and strategy development





## Solid progress on all ESG fronts in 2023

## **Environmental**

- Ongoing execution of plan to reduce GHG emissions intensity to 7 kgCO2e/boe by 2026 (1)
- Reduced absolute GHG emissions by 13% v-o-v (1)
- Recorded GHG emissions intensity of 15.6 kgCO2e/boe for the year, a 14% y-o-y reduction (1)
- Continued executing NBS projects: currently working on 9 projects (2 ARR, 1 REDD, 3 Livestock, 3 Agriculture) across 26,000 ha in Corrientes, Salta, Santa Fe, and Buenos Aires Provinces
- Initiated a transformative project to progressively electrify our development hub with renewable energy. Electrified first drilling rig in Argentina and first gas compression station in Latam

## Social

- Recorded consolidated TRIR of 0.18, below the 1.0 target for the fourth consecutive year (2)
- Progress in gender initiatives through hiring and development of female talent, issuance of new policies and workshops to increase employee awareness
- Increased 45% y-o-y local procurement expenditure and 7% y-o-y in quantity of local suppliers
- 1 \$MM in social investment across 5 verticals (Education, Entrepreneurship, Institutional Strength, Inclusion and Values in Sports and Health, and Infrastructure)

## Governance

- Strengthened governance by issuing policies related to business ethics and increased training hours to staff
- Achieved NIST cybersecurity score of 3.65. Recorded zero critical cybersecurity incidents (3)
- Implemented public grievance mechanism procedure and added community feedback link to our website
- Adopted policy for erroneously awarded compensation, in line with recent NYSE and SEC regulations

De-carbonization plan on track, supporting our ambition to become net zero in 2026 (1)



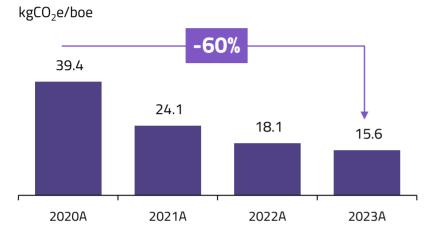
Scope 1 & 2 emissions

<sup>)</sup> TRIR (Total recordable injury rate): Number of recordable incidents x 1,000,000 / total number of hours worked

<sup>(3)</sup> Cybersecurity framework developed by the National Institute of Standards and Technology of the USA

## Robust progress in decarbonizing our operations

## GHG emission intensity (1)



### Ongoing operational decarbonization projects:

- Vapor recovery units
- Blanketing gas
- Glycol dehydration process
- Compressed air instrumentation

Lowered 2026 GHG emission intensity target (1)(2)

**22%** to **7** kgCO2e/boe

### Planned operational decarbonization projects:

- Full roll-out of compressed air instrumentation
- Continue to electrify compression stations and drilling rigs with renewable energy
- Construction of a gas pipeline from Aguada Federal to Bajada del Palo Oeste to improve gas evacuation capacity
- Improve uptime of vapor recovery units



## Removing carbon from residual emissions through our NBS portfolio

Strong emphasis on quality

Maximize reliability and environmental benefits: projects aim to be material, incremental, measurable, permanent and promote bio-diversity

**Diversification** 

Across geographical regions, project types and operating models to reduce risk

Triple impact approach

Ensure environmental, social and economic sustainability, in compliance with our high governance standards

Stringent CO<sub>2</sub> accounting

Based on an internally developed framework, aiming for higher standards than those of carbon verifying agencies

Value generating NBS investment plan

On the basis of nature-based CO<sub>2</sub> removals being the most cost-efficient solution out of hundreds of potential energy transition technologies, foresees 5-10 \$MM of annual NBS capex from 2022 to 2026



## **NBS** projects execution

Set up Aike to design, manage and execute our carbon offset projects, staffed with leading local experts

- Mixed Forestry: Completed planting in Rolón Cue (2,300 ha, 2.3 million trees).
   Initiated soil preparation activities in Villa Zenaida (3,000 ha). Initiated design phase to expand the mixed forestry project
- Forest Conservation: Requested permits for firebreaks, initiated construction of fences, water wells and housing in Q1-24. Initiated social and biodiversity baseline studies
- **Regenerative Livestock**: 5,740 ha added in 2023, reaching a total of 7,640 ha
- Regenerative Agriculture: 4,300 ha added in 2023, reaching a total of 6,950 ha
- Filed Afforestation, Conservation, and Regenerative Livestock projects with Verra



## Lean organization led by one of the most experienced O&G teams in the region

## Miguel Galuccio Chairman and CFO

- 30 years of energy experience across five continents (integrated oil and gas and oilfield services)
- Independent board member of Schlumberger
- Former Chairman and CEO of YPF and President of Schlumberger SPM/IPM (1)
- Board Member at GRIDX
- Petroleum Engineering degree from Instituto
   Tecnológico de Buenos Aires

#### Top performing executive team

#### Pablo Vera Pinto - Chief Financial Officer

+20 years of international business development, consulting and investment banking experience

- Former Business Development Director at YPF; board member at Profertil (Agrium-YPF), Dock Sud (Enel-YPF) and Metrogas (YPF)
- Prior experience at McKinsey and Credit Suisse
- MBA INSEAD; Economics degree from Universidad Di Tella

#### Juan Garoby - Chief Operating Officer

30 years of E&P and oilfield service experience

- Former Interim VP E&P, Head of Drilling and Completions, Head Unconventionals at YPF and former President for YPF Servicios Petroleros (YPF-owned drilling contractor)
- Prior experience in Baker Hughes and Schlumberger
- Petroleum Engineering degree from Instituto Tecnológico de Buenos Aires

## Alejandro Cherñacov – Strategic Planning & Investor Relations Officer

+15 years of Latam E&P strategy, portfolio management and investor relations experience

- Former CFO of small-cap Canada-listed E&P company.
- Prior experience as Investor Relations Officer at YPF
- Masters in Finance from Universidad Di Tella, Strategic Decision & Risk Management Professional Certificate from Stanford, Economics degree from Universidad de Buenos Aires

#### Board of directors of world-class professionals

#### Susan L. Segal - Independent

President and CEO of Americas Society / Council of the Americas; board member at the Tinker Foundation, Scotiabank and Mercado Libre

 Degree from Sarah Lawrence University and MBA from Columbia University

#### Mauricio Doehner Cobián - Independent

Executive VP of Corporate Affairs & Risk Management at Cemex; board member at The Trust for the Americas (Organization of American States)

 Bachelor's degree in Economics from Tecnológico de Monterrey, MBA from IESE/IPADE and Master in Public Administration from Harvard Kennedy School

#### Pierre-Jean Sivignon – Independent

Board member at Imperial Brands; Advisor to the Chairman and CEO of Carrefour Group until December 2018, previously Deputy CEO. CFO and Member of the Executive Board

 French baccalaureate with honors in France and MBA from ESSEC (École Supérieure des Sciences Économiques et Commerciales)

#### Gérard Martellozo - Independent

+40 years career at Schlumberger retiring in 2019 as Vice President of Human Resources globally; Chairman of the Board for the Schlumberger Foundation

 Master in Engineering from the Ecole Nationale Superieure de l'Aeronautique et de l'Espace (Sup'Aero), France

#### Germán Losada – Independent

Co-Founder, Chairman, and COO at VEMO, with +10 years in private equity, investing in the broad energy spectrum

 Business Administration degree from the University of San Andrés in Argentina



## **Closing remarks**

Up to 1,150 locations under development in Vaca Muerta with solid results

Low-cost producer, fully-focused on shale oil operations

Solid financial position leaves us well-poised for further growth

Flat and agile organization led by experienced oil & gas team

De-carbonization plan on track, supporting our ambition to become net zero in 2026

Only "pure-play" Vaca Muerta public investment opportunity

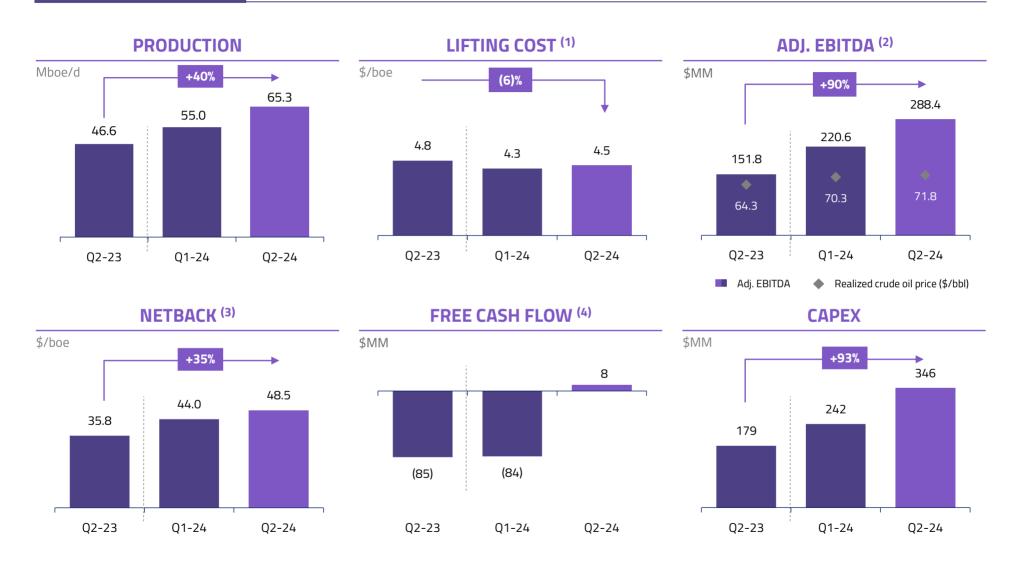




## **Appendix**



## Q2-24 highlights



<sup>(1)</sup> Lifting cost includes production, transportation, treatment and field support services; excludes crude oil stock fluctuations, depreciation, depletion and amortization, royalties and others, selling expenses, exploration expenses, general and administrative expenses and Other non-cash costs related to the transfer of conventional assets



Adj. EBITDA = Profit for the year, net + Income tax (expense) / benefit + Financial income (expense), net + Depreciation, depletion and amortization + Transaction costs related to business combinations + Restructuring and reorganization expenses + Gain related to the transfer of conventional assets + Other non-cash costs related to the transfer of conventional assets + Impairment (reversal) of long-lived assets

<sup>(3)</sup> Netback = Adj. EBITDA (in \$MM) divided by total production (in MMboe)

Free cash flow = Operating activities cash flow + Investing activities cash flow

## Funding: capital markets activity

## Raised ~1,080 \$MM through dual-listing in NYSE and 25 series of Argentine bond issuances



Vista closed and settled a global offering of 10,906,257 shares in NYSE and BMV and began trading on the NYSE

- Gross proceeds totaled approximately 101 \$MM
- Following the closing of the transaction, Vista's outstanding shares reached 86,835,259
- Shares were issued at 9.25 \$/share
- After the offering, shares are traded under the ticker VIST on the NYSE



## Outstanding maturities of argentine bond issuances

Series	Issuance date	Currency	Term	Principal (1)	Annual interest
VI	4 Dec 2020	ARS Pesos (USD-linked)	48 months	10.0 \$MM	3.24% paid quarterly
XI	27 Aug 2021	ARS Pesos (USD-linked)	48 months	9.2 \$MM	3.48% paid quarterly
XII	27 Aug 2021	ARS Pesos (USD-linked)	120 months	100.8 \$MM	5.85% paid semiannually
XIII	16 Jun 2022	USD	26 months	43.5 \$MM	6.00% paid quarterly
XIV	10 Nov 2022	USD	36 months	40.5 \$MM	6.25% paid semiannually
XV	6 Dec 2022	USD	26 months	13.5 \$MM	4.00% paid quarterly
XVI (2)	6 Dec 2022	ARS Pesos (USD-linked)	42 months	104.2 \$MM	0%
XVII	6 Dec 2022	ARS Pesos (USD-linked)	48 months	39.1 \$MM	0%
XVIII	3 Mar 2023	ARS Pesos (USD-linked)	48 months	118.5 \$MM	0%
XIX	3 Mar 2023	ARS Pesos (USD-linked)	60 months	16.5 \$MM	1.00% paid quarterly
XX	5 Jun 2023	USD	25 months	13.5 \$MM	4.50% paid quarterly
XXI	11 Aug 2023	ARS Pesos (USD-linked)	60 months	70.0 \$MM	0.99% paid quarterly
XXII	5 Dec 2023	USD	30 months	14.7 \$MM	5.00% paid semiannually
XXIII (3)	6 Mar 2024	USD	36 months	92.2 \$MM	6.50% paid semiannually
XXIV	3 May 2024	USD	60 months	46.6 \$MM	8.00% paid semiannually
XXV	8 Jul 2024	ARS Pesos (USD-linked)	48 months	53.2 \$MM	3.00% paid quarterly



<sup>1)</sup> Series XII repaid in 15 semi annual installments, with a 3-year grace period. Series XXIV repaid in 4 semi annual installments, with a 3.5-year grace period. The other series are repaid bullet at maturity

<sup>2) 40.8 \$</sup>MM were issued on May 29, 2023

<sup>3) 32.2 \$</sup>MM were issued on May 3, 2024

## **Mexican assets overview**



#### **CS-01**

#### **KEY FACTS**

Working interest: 100%

Operator: Vista

Net area: 23,517 acres

Fluid: Oil, gas and condensate

Lithology: Sandstone

State: Tabasco

Basin: Sureste/Macuspana

• Fields: 2

Wells drilled in 2023: 6

2023 YE P1 reserves: 10.1 MMboeQ2 2024 production: 0.6 Mboe/d

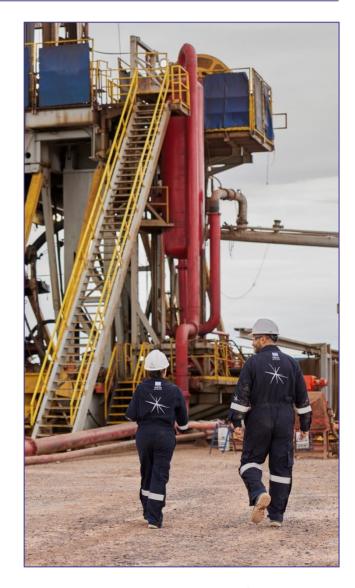
#### **BACKGROUND / DEVELOPMENT STRATEGY**

- Incremental production through workover activities and new drilling prospects to produce undeveloped reserves at Zargazal and Belem formations, which have original pressure and important remaining hydrocarbon saturation
- Future upside could come from field redevelopment and infrastructure upgrades



## **Consolidated Balance Sheet**

In \$M	As of June 30, 2024	As of December 31, 2023
Property, plant and equipment	2,339,417	1,927,759
Goodwill	22,576	22,576
Other intangible assets	9,808	10,026
Right-of-use assets	61,832	61,025
Investments in associates	9,085	8,619
Trade and other receivables	155,415	136,351
Deferred income tax assets	3,828	5,743
Total noncurrent assets	2,601,961	2,172,099
Inventories	9,513	7,549
Trade and other receivables	280,332	205,102
Cash, bank balances and other short-term investments	328,241	213,253
Total current assets	618,086	425,904
Total assets	3,220,047	2,598,003
Deferred income tax liabilities	265,143	383,128
Lease liabilities	31,120	35,600
Provisions	17,207	12,339
Borrowings	699,909	554,832
Employee benefits	5,627	5,703
Total noncurrent liabilities	1,019,006	991,602
Provisions	3,958	4,133
Lease liabilities	23,525	34,868
Borrowings	205,082	61,223
Salaries and payroll taxes	14,794	17,555
Income tax liability	151,747	3
Other taxes and royalties	32,024	36,549
Trade and other payables	367,448	205,055
Total current liabilities	798,578	359,386
Total liabilities	1,817,584	1,350,988
Total Equity	1,402,463	1,247,015
Total equity and liabilities	3,220,047	2,598,003





## **Consolidated Income Statement**

In \$M	For the period from April 1st to June 30, 2024	For the period from April 1st to June 30, 2023
Revenue from contracts with customers	396,715	230,975
Revenues from crude oil sales	374,688	212,622
Revenues from natural gas sales	21,751	17,296
Revenues from LPG sales	276	1,057
Cost of sales	(188,671)	(114,769)
Operating costs	(26,738)	(20,347)
Crude oil stock fluctuation	3,654	2,130
Depreciation, depletion and amortization	(101,005)	(62,447)
Royalties and others	(56,790)	(27,940)
Other non-cash costs related to the transfer of conventional assets	(7,792)	(6,165)
Gross profit	208,044	116,206
Selling expenses	(22,140)	(15,232)
General and administrative expenses	(22,390)	(19,776)
Exploration expenses	(2)	(294)
Other operating income	16,987	2,268
Other operating expenses	(908)	(4)
Operating profit	179,591	83,168
Interest income	1,319	216
Interest expense	(11,219)	(5,226)
Other financial income (expense)	(130)	(19,967)
Financial income (expense), net	(10,030)	(24,977)
Profit before income tax	169,561	58,191
Current income tax expense	(105,613)	(7,017)
Deferred income tax (expense) benefit	75,692	1,007
Income tax (expense)	(29,921)	(6,010)
Profit for the period, net	139,640	52,181
Other comprehensive income	11	(773)
Total comprehensive profit for the period	139,651	51,408

### **ADJ. EBITDA RECONCILIATION (1)**

In \$MM	Q2-24	Q2-23
Profit for the year, net	139.6	78.7
(+) Income tax	29.9	23.4
(+) Financial income (expense), net	10.0	27.0
Operating profit	179.6	129.1
(+) Depreciation, depletion and amortization	101.0	82.4
(+) Restructuring and Reorganization expenses and others	-	-
(+) Impairment of long-lived assets	-	-
(+) Gain related to the transfer of conventional assets	-	-
(+) Other non-cash costs related to the transfer of conventional assets	7.8	9.1
Adjusted EBITDA	288.4	220.6
Adjusted EBITDA Margin (%)	70%	68%

### ADJ. NET INCOME (2)

In \$MM	Q2-24	Q2-23
Profit for the year, net	139.6	78.7
Adjustments:		
(+) Deferred Income tax	(75.7)	(40.4)
(+) Changes in the fair value of Warrants	-	-
(+) Impairment of long-lived assets	-	-
(+) Gain related to the transfer of conventional assets	-	-
(+) Other non-cash costs related to the transfer of conventional assets	7.8	9.1
Adjustments to Net Income/Loss	(67.9)	(31.3)
Adjusted Net Income	71.7	47.4
Adjusted EPS (\$/share)	0.74	0.49

<sup>(1)</sup> Adj. EBITDA = Profit for the year, net + Income tax (expense) / benefit + Financial income (expense), net + Depreciation, depletion and amortization + Transaction costs related to business combinations + Restructuring and reorganization expenses + Gain related to the transfer of conventional assets + Other non-cash costs related to the transfer of conventional assets + Impairment (reversal) of long-lived assets. Adj. EBITDA Margin = Adj. EBITDA / (Total Revenues + Gain from Export Increase Program)

