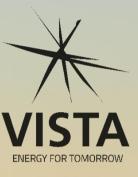
# First Quarter 2025

Earnings Webcast
April 24, 2025



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Many important factors could cause our actual results, performance or achievements to differ materially from those expressed or implied in our forward looking statements, including, among other things uncertainties relating to future government concessions and exploration permits; adverse outcomes in litigation that may arise in the future; general political, economic, social, demographic and business conditions in Argentina, Mexico and in other countries in which we operate: the impact of political developments and uncertainties relating to political and economic conditions in Argentina, including the policies of the newly elected government in Argentina; significant economic or political developments in Mexico and the United States; uncertainties relating to the new administration that took office in Mexico in October 2024; changes in laws, rules, regulations and their interpretation and enforcement applicable to the Argentine and Mexican energy sectors and throughout Latin America, including changes to the regulatory environment in which we operate and changes to programs established to promote investments in the energy industry; any unexpected increases in financing costs or an inability to obtain financing and/or additional capital pursuant to attractive terms; any changes in the capital markets in general that may affect the policies or attitude in Argentina and/or Mexico, and/or Argentine and Mexican companies with respect to financings extended to or investments made in Argentina and Mexico or Argentina and Mexican companies; fines or other penalties and claims by the authorities and/or customers; any future restrictions on the ability to exchange Mexican or Argentine Pesos into foreign currencies or to transfer funds abroad; the revocation or amendment of our respective concession agreements by the granting authority; our ability to implement our capital expenditures plans or business strategy, including our ability to obtain financing when necessary and on reasonable terms; government intervention, including measures that result in changes to the Argentine and Mexican labor markets, exchange markets or tax systems; continued and/or higher rates of inflation and fluctuations in exchange rates, including the devaluation of the Mexican Peso or Argentine Peso; any force majeure events, or fluctuations or reductions in the value of Argentine public debt; changes to the demand for energy; the effects of a pandemic or epidemic and any subsequent mandatory regulatory restrictions or containment measures; environmental, health and safety regulations and industry standards that are becoming more stringent; energy markets, including the timing and extent of changes and volatility in commodity prices, and the impact of any protracted or material reduction in oil prices from historical averages; our relationship with our employees and our ability to retain key members of our senior management and key technical employees; the ability of our directors and officers to identify an adequate number of potential acquisition opportunities; our expectations with respect to the performance of our recently acquired businesses; our expectations for future production, costs and crude oil prices used in our projections; uncertainties inherent in making estimates of our oil and gas reserves, including recently discovered oil and gas reserves; increased market competition in the energy sectors in Argentina and Mexico; potential changes in regulation and free trade agreements as a result of U.S., Mexican or other Latin American political conditions: environmental regulations and internal policies to achieve global climate targets: the ongoing conflict involving Russia and Ukraine; and more recently, the Israel-Hamas conflict. 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#### Robust quarterly performance

## **Q1 2025** HIGHLIGHTS

Production (1)

**80.9** Mboe/d

47% y-o-y

Adj. EBITDA (4)

275 \$MM

25% y-o-y

**Oil Production** 

**69.6** Mbbl/d

47% y-o-y

**Net Income** 

**83** \$MM

+5% y-o-y

Revenues

438 \$MM

38% y-o-y

**EPS** (5)

**0.9** \$/share

+5% y-0-y

Lifting Cost (2)

**4.7** \$/boe

8% y-o-y

Free Cash Flow (6)

**-243** \$MM

-160 \$MM y-o-y

CAPEX (3)

**268** \$MM

11% y-o-y

Net Leverage Ratio (7)

**0.84**×

45% y-o-y

(7) Net leverage ratio = Net financial debt / LTM Adj. EBITDA



<sup>(1)</sup> Includes natural gas liquids (NGL) and excludes flared gas, injected gas and gas consumed in operations

Lifting cost includes production, transportation, treatment and field support services; excludes crude oil stock fluctuation, depreciation and amortization, royalties and others, direct taxes, commercial, exploration, G&A costs and Other non-cash costs related to the transfer of conventional assets

<sup>(3)</sup> Property, plant and equipment additions

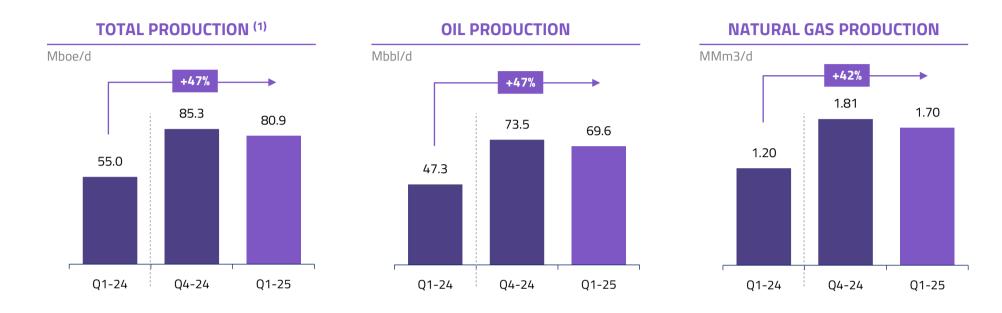
Adj. EBITDA = Profit for the period, net + Income tax (expense) / benefit + Financial income (expense), net + Depreciation,

depletion and amortization + Transaction costs related to business combinations + Restructuring and reorganization expenses + Gain related to the transfer of conventional assets + Other non-cash costs related to the transfer of conventional assets + Impairment (reversal) of long-lived assets + other adj.

EPS (Earnings per share): Net Income divided by weighted average number of ordinary shares

<sup>(6)</sup> Free cash flow = Operating activities cash flow + Investing activities cash flow

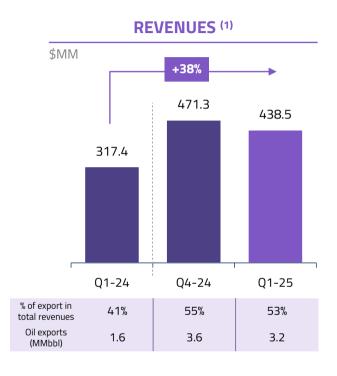
### Strong interannual production growth



- Interannual production growth reflects strong performance of shale oil development with 49 new wells connected in LTM
- 10 wells connected in Bajada del Palo Oeste and Bajada del Palo Este during the quarter, backloaded to optimize the use of new pipeline capacity in the Oldelval expansion



#### Revenue growth of 38% y-o-y



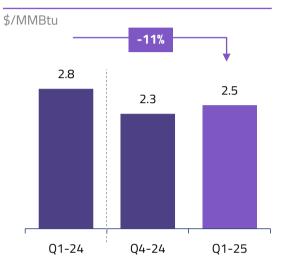
- Strong increase y-o-y, driven by 47% boost in oil production
- Sequential decrease in revenues reflects 0.36 MMbbl inventory build-up in Q1-25

#### **AVG. REALIZED OIL PRICE**



- Sequential increase in realized oil prices driven by higher Brent
- 90% of oil sales volumes sold at export parity prices

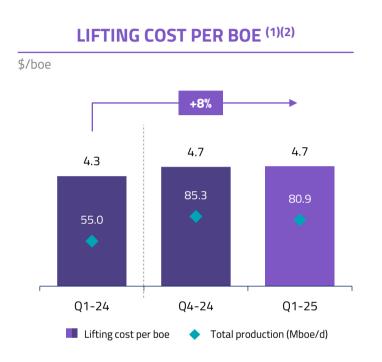
#### **AVG. REALIZED NATURAL GAS PRICE**

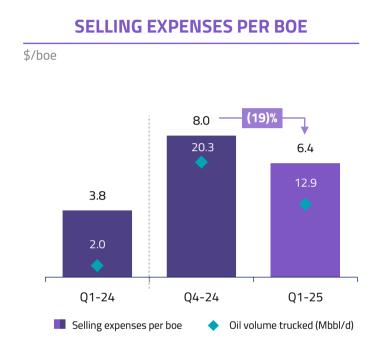


- Exported 11% of total gas volumes at 5.6 \$/MMBtu
- Sequential increase in prices mainly driven by higher local volumes sold at Plan GasAr prices of 2.6 \$/MMBtu



### Low cost, fully-focused shale oil producer





- Successful lifting cost control despite lower production volumes and USD-cost inflation
- Reduced trucking needs generated a sequential saving of 14 \$MM in selling expenses, as the Oldelval expansion came online

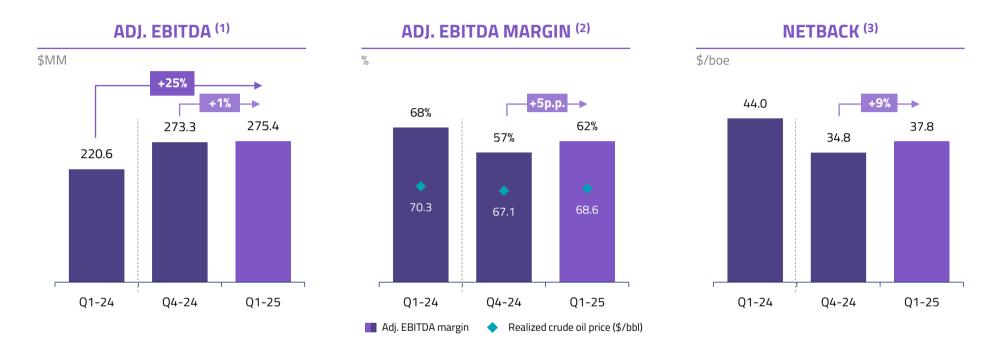
Oldelval Duplicar project fully online by quarter-end, adding 31,500 bbl/d of contracted oil pipeline capacity to Vista and leading to zero trucked volumes since the beginning of Q2-25

<sup>(2)</sup> Lifting cost is shown as Operating costs in our Consolidated statements of profit or loss. Lifting cost per boe = Operating costs / Total production. Lifting cost for Q1-25 (4.7 \$/boe) = Operating costs (34.1 \$/MM) / Total production (7.3 MMboe)



<sup>(1)</sup> Lifting cost includes production, transportation, treatment and field support services; excludes crude stock fluctuations, depreciation and amortization, royalties and others, direct taxes, commercial, exploration, G&A costs and Other non-cash costs related to the transfer of conventional assets

# Higher sequential Adj. EBITDA Margin and netback



- Adj. EBITDA increased 25% y-o-y mainly driven by production growth
- Margins improved sequentially, mainly driven by higher realized oil prices and lower trucking volumes

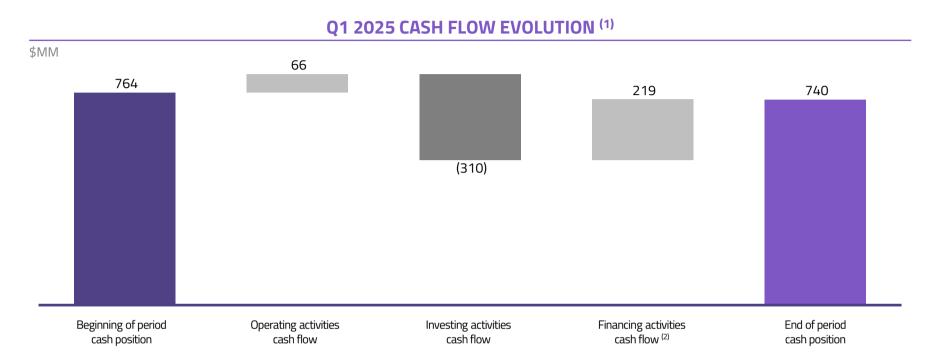


<sup>1)</sup> Adj. EBITDA = Profit for the period, net + Income tax (expense) / benefit + Financial income (expense), net + Depreciation, depletion and amortization + Transaction costs related to business combinations + Restructuring and reorganization expenses + Gain related to the transfer of conventional assets + Other non-cash costs related to the transfer of conventional assets + Impairment (reversal) of long-lived assets + other adj.

<sup>2)</sup> Adj. EBITDA Margin = Adj. EBITDA / (Total Revenues + Gain from exports increase program)

<sup>(3)</sup> Netback = Adj. EBITDA / Total production

### Strong balance sheet, maintaining low leverage ratios



- Operating activities cash flow reflects an increase in working capital of 59 \$MM and advanced payments for midstream expansions of 36 \$MM
- Cash flow used in investing activities reflects accrued capex of 268 \$MM, an increase in capex-related working capital of 18 \$MM and 29 \$MM invested in Vaca Muerta Sur project
- Cash flow from financing activities was mainly driven by proceeds from borrowings of 341 \$MM, partially offset by the repayment of borrowings' capital of 99 \$MM
- Maintained low leverage ratio with NLR at 0.84x Adj. EBITDA (3)

<sup>(2)</sup> For the purpose of this graph, Cash flow from financing activities is the sum of: (i) Cash flow generated by financing activities for 211.8 \$MM; (ii) effect of exposure to changes in the foreign currency rate of cash and cash equivalents and other financial results for 9.5 \$MM; and (iii) the variation in Government bonds for -2.4 \$MM



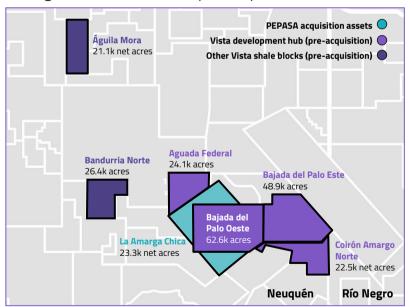


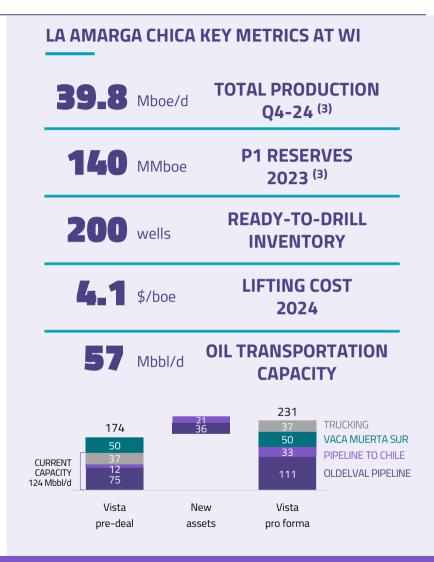
<sup>1)</sup> Cash is defined as Cash, bank balances and other short-term investments

### Value creation through M&A

#### **ACQUISITION OF LA AMARGA CHICA**

- On April 15, 2025, Vista acquired from Petronas <sup>(1)</sup> a 50% working interest in La Amarga Chica block ("LACh"), which neighbors Vista's development hub
- The purchase price was comprised of:
  - ✓ 900 \$MM in cash
  - √ 300 \$MM in deferred cash payments (50% in Apr-29, 50% in Apr-30),
    which accrue no interest
  - √ 7,297,507 Vista ADSs (2)
- Remaining 50% of LACh is held by YPF (operator)





#### Consolidating a high-margin, low-breakeven asset, with strong synergies with our ongoing operation

- (1) Vista acquired 100% of Petronas E&P Argentina S.A. ("PEPASA" or "Petronas Argentina") from Petronas Carigali Canada B.V. and Petronas Carigali International E&P B.V.
- Subject to lock-up restrictions that will expire (i) with respect to 50% of the ADSs on October 15, 2025, and (ii) with respect to the remaining 50% of the ADSs on April 15, 2026
- (3) Source: Argentine Secretariat of Energy. These metrics include quantities of oil and gas that may not meet the SEC's definitions of proved, probable, and possible reserves, and which the SEC's guidelines strictly prohibit Vista from including in filings with the SEC. These types of estimates do not represent, and are not intended to represent, any category of reserves based on SEC definitions, and may differ from and may not be comparable to the same or similarly-named measures used by other companies



### Material inventory and flowing production at accretive acquisition multiples

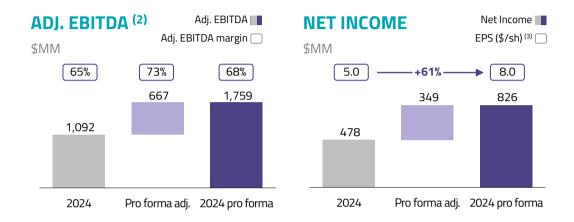
#### **STRATEGIC RATIONALE**

OIL MIDSTREAM

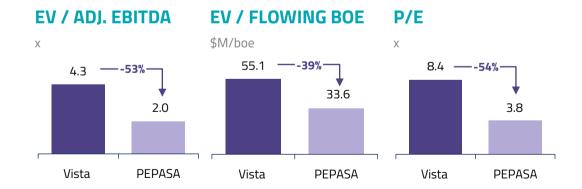
CAPACITY

#### **HIGHLY ACCRETIVE** Comparing implied multiples **ACOUISITION** to Vista's trading metrics Lifting cost, Adj. EBITDA LOW-COST, HIGH-Margin, ROACE, comparable MARGIN, CASHto Vista. Acquisition with **GENERATING ASSET** marginal additional G&A Pro forma Q4-24 production **INCREASED** volume increases 47% to **SCALE** 125 Mboe/d (1) Added 200 ready-to-drill **PORTFOLIO** wells in core Vaca Muerta acreage (+20% Vista pro **ENHANCEMENT** forma inventory) Potential savings based on **OPERATING** LACh's proximity to Vista's **SYNERGIES** development hub

#### 2024 PRO FORMA FINANCIAL METRICS (1)



#### **IMPLIED ACQUISITON MULTIPLES (4)**



#### We are removing our 2025 market guidance and will present a consolidated guidance in the Q2-25 earnings call

(1) 2024 Pro forma: as if the transaction had occurred on January 1, 2024. Financial performance figures based on Unaudited pro forma consolidated financial statements as of December 31, 2024, and for the year ended December 31, 2024

Consolidation of

57 Mbbl/d of oil midstream

transportation capacity

- (2) Adj. EBITDA = Profit for the period, net + Income tax (expense) / benefit + Financial income (expense), net + Depreciation, depletion and amortization + Transaction costs related to business combinations + Restructuring and reorganization expenses + Gain related to the transfer of conventional assets + Other non-cash costs related to the transfer of conventional assets +
- Impairment (reversal) of long-lived assets + other adjustments. Adj. EBITDA Margin = Adj. EBITDA / (Total Revenues + Gain from exports increase program)
- EPS (Earnings per share): Net Income divided by weighted average number of ordinary shares
  PEPASA's EV calculated as the purchase price, discounted at 12.5% to January 1, 2025. Vista market
  capitalization as of April 14, 2025. Source: Bloomberg. Multiples consider 2024 Adj. EBITDA, Q4-24
  total production and 2024 Net Income



### **Closing remarks**



Delivered 47% y-o-y organic production increase, driven by shale oil growth, with 49 tie-ins during LTM

Oldelval Duplicar pipeline fully online, adding 32 Mbbl/d of oil transportation capacity, fully eliminating trucking volumes as of quarter-end



Acquired premium Vaca Muerta development block with flowing production and material inventory at accretive acquisition multiples

Following the Petronas Argentina acquisition, Vista emerges with an improved cash flow profile, higher margins and robust balance sheet

